

# WORLD TRADE CENTER DELAWARE



## Trade Lead Bulletin – November 15, 2010

For further information about these trade leads, please contact Sean Kathleen Curran at [scurran@wtcde.com](mailto:scurran@wtcde.com) or 302-656-7905.

### Lead 1

<b>Trade Lead code:</b>	WTCDE 11-15-2010-1	<b>Lead type:</b>	Sell to end-users Buy from distributors
<b>Product type:</b>	Commercial aircraft wheels & brakes	<b>Minimum Order:</b>	\$50.00
<b>Payment Terms:</b>	Varies by customer	<b>Price Terms: (Incoterms 2000)</b>	Negotiable
<b>Delivery Lead Time:</b>	Stock/15 days special orders	<b>Certification(s):</b>	ATA Spec 106, FAA8130-3, EASA145.4196

#### Detailed Product Description:

Wheels & brakes for Boeing & Airbus aircraft, manufactured by Goodrich, Bendix (Honeywell), Dunlop, Aircraftbraking systems (ABS) and Messier-Bugatti. New, overhauled and repairable units bought and sold. Exchange contracts available.

#### Trade lead is valid:

From (date): 06/16/06

To (date): indefinitely

#### Country of origin:

USA / Varies

### Lead 2

<b>Trade Lead code:</b>	WTCDE 11-15-2010-2	<b>Lead type:</b>	Sell to agents, sales representatives, and end-users.
<b>Product type:</b>	Conformity Assessment	<b>Minimum Order:</b>	Negotiable
<b>Payment Terms:</b>	Negotiable	<b>Price Terms: (Incoterms 2000)</b>	Negotiable
<b>Delivery Lead Time:</b>	Negotiable	<b>Certification(s):</b>	Negotiable

#### Detailed Product Description:

Proprietary conformity assessment programs and processes are based primarily on selected recognized codes, standards, and recommended practices and uniquely result in the uniform application of these standards of care around the world. Compliance with requirements results in Certification or Accreditation. Our Accreditation demonstrates a facility's attention to all of three technical disciplines - security, fire protection and life safety. Our certification programs are a unique offering, exclusive to a single discipline such as emergency preparedness, fire or security

Conformity assessment is the process of evaluation that verifies compliance with relevant requirements in voluntary or mandatory codes, standards, and regulations.

#### Trade lead is valid:

Country of origin: USA

From (date): 08/06/2009 To (date): indefinitely USA

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### Lead 3

**Trade Lead code:** WTCDE 11-15-2010-3 **Lead type:** Sell to: agents, end-users, distributors  
**Product type:** Synthetic fibers (polyester, nylon) **Minimum Order:** N/A  
**Payment Terms:** Letter of credit or wire transfer **Price Terms:** Negotiable  
**Delivery Lead Time:** 2 days - 1 month **(Incoterms 2000)**  
**Certification(s):**

#### Detailed Product Description:

- Polyester and others: trademarked fibers for asphalt reinforcements
- Nylon and others: trademarked fibers for concrete reinforcements
- Synthetic fibers: trademarked fibers for pollution control

**Trade lead is valid:** **Country of origin:**  
From (date): 01/07/2006 To (date): Indefinitely USA

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### Lead 4

**Trade Lead code:** WTCDE 11-15-2010-4 **Trade Lead type:** Sell to: Export trading/management companies  
Buy From: Import trading/ management companies  
**Product type:** Relocation Services **Minimum Order:** N/A  
**Payment Terms:** Net 30 days **Price Terms:** Case by Case basis  
**Delivery Lead Time:** 1 Month **Certification(s):** Women owned business

#### Detailed Product Description:

- General Relocation Company, with ability to obtain quotes from many international shipping companies to secure the best price for our customers.

**Trade lead is valid:** **Country of origin:**  
From (date): 05/01/2008 To (date): Indefinitely USA

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### Lead 5

**Trade Lead code:** WTCDE 11-15-2010-5 **Trade Lead type:** N/A  
**Product type:** Logistics and transportation **Minimum Order:** N/A  
**Payment Terms:** 30 days **Price Terms:** N/A  
**Delivery Lead Time:** N/A **Certification(s):**

#### Detailed Product Description:

Third party logistics company specializing in every aspect of the transportation industry. In business for over 100 years, it has strong relationships worldwide to offer a full range of international trade capabilities.

**Trade lead is valid:** **Country of origin:**

From (date): 10/02/2006

To (date): indefinitely

USA

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## Lead 6

**Trade Lead code:** WTCDE 11-15-2010-6

**Trade Lead type:** Sell to: end-users, distributors, importers/buyers.

**Product type:** Travel size personal care products. **Minimum Order:** 5,000

**Payment Terms:** Prepaid wire transfer

**Price Terms:** FOB Las Angeles or New Jersey

**Delivery Lead Time:** 30-90 days

**Certification(s):** Yes

### Detailed Product Description:

3402905010: Waterless hand sanitizer> Infectiguard 15ml bottle, 500/case ,  
330710: shave cream> 56g, Gillette Foamy 48/cs, 821210: razors> Gillette Good News and Sensor3 Bulk Pack,  
330610: tooth paste> Crest 24g 240/cs,  
330610-90: Mouthwash> Scope 44ml 180/cs, 330720: Deodorant> Old Spice and Secret 14g 24/cs,  
330510: Shampoo and conditioner> Pantene 51 ml.

### Trade lead is valid:

From (date):

To (date):

### Country of origin:

USA

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## Lead 7

**Trade Lead code:** WTCDE 11-15-2010-7

**Trade Lead type:** Sell to: Sales Representatives  
Distributors Agents  
Direct Sale to End-Users Importers/Buyers

**Product type:** International Property & Casualty Insurance **Minimum Order:** N/A

**Payment Terms:** N/A

**Price Terms:** N/A

**Delivery Lead Time:** N/A

**Certification(s):** N/A

### Detailed Product Description:

Insurance products for multinationals/importers/ exporters including property, liability, auto, workers' compensation, products liability, marine cargo and professional liability.

### Trade lead is valid:

From (date): May 1, 2010

To (date): Dec 31, 2010

### Country of origin:

## **Lead 8**

<b>Trade Lead code:</b>	WTCDE 11-15-2010-8	<b>Trade Lead type:</b>	Sell to: direct sale to end-users, distributors
<b>Product type:</b>	Railroad car unloading, bulk bag unloading and filling, ingredients weighing and batching, silos, vacuum conveying systems, weighing systems.	<b>Minimum Order:</b>	N/A
<b>Payment Terms:</b>	N/A	<b>Price Terms:</b>	N/A
<b>Delivery Lead Time:</b>	N/A	<b>Certification(s):</b>	N/A

### **Detailed Product Description:**

Prepare systems integration for bulk, pneumatic conveying systems. Railcar unloading, bulk bag unloading and filling, ingredient weighing and batching, silos, vacuum conveying systems, weighing systems.

### **Trade lead is valid:**

From (date):

To (date): Indefinitely

### **Country of origin:**