



WORLD TRADE CENTER®
DELAWARE

July 2017 Updates

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TIPS FOR TRAVEL

UNIGLOBE

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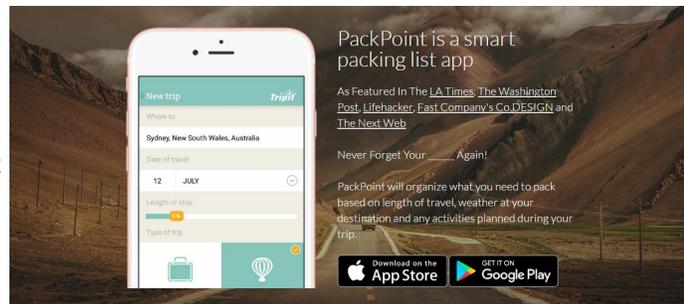
[View online](#)

Use the PackPoint App to Build a Customized Packing List

Are you in the group of travelers that inevitably over-packs, yet forgets something important?

Packing for a [business trip](#) or vacation can be overwhelming and stressful. Figuring out all the garments and accessories you will need for each activity while factoring in the weather conditions is hard.

Simplify the process by using the PackPoint app. PackPoint asks a few basic questions and then cross references weather against your itinerary to develop a wardrobe, electronic needs and toiletries list ensuring you do not over pack or forget your toothbrush ever again.



[Read more!](#)

If you're interested in having a [superior travel experience](#), just give us a call for your next business or vacation travel. And please tell your friends how great it is to work with our agency so they can save time and money too. They will thank you for the "insider tip".

We appreciate your loyalty. We're happy to help you Travel Better.

Uniglobe Red Carpet Travel
302-475-1220

Uniglobe Red Carpet Travel
302-475-1220 or 800-229-1220
1812 Marsh Rd Branmar Plaza Wilmington, DE 19810

Courtesy of [Uniglobe Travel](#): a family of travel management companies serving clients from more than 90 countries across The Americas, Europe, Africa and Asia-Pacific as the trusted and preferred travel management partner.

Are you a WTC Delaware Member with a Tip for Success you'd like to share? Please contact us at info@wtcde.com.

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ANNOUNCEMENT

18th Annual Tug Cruise



Thursday, August 03, 2017

5:30 pm - 8:00 pm

Join World Trade Center Delaware for a summer evening cruise on the Christina River!

This annual mixer is a local tradition, bringing together the Delaware business community for an opportunity to escape the office and network with local companies in a casual atmosphere over hors d'oeuvres and drinks.



PREPARING FOR THE CRUISE

Please note that a **government-issued ID** is required to gain entrance to the Port of Wilmington as well as the following **Tug Cruise Release and Waiver of Liability**. **All attendees must be registered at least 24 hours in advance of the event.**

For directions to the Port of Wilmington, [please click here](#).

ATTIRE

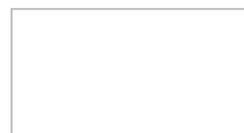
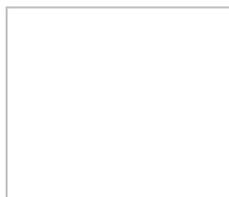
Be sure to wear casual or boating attire. Flat-heeled shoes are recommended for your comfort and safety.

WEATHER

Event runs light rain or shine. **The rain date is Friday, August 4, 2017.**

Register Now!

Sponsors:



Co-Sponsors:



MEMBER SPOTLIGHT

Alpha Technologies Inc USA

Please help us welcome our newest member, Alpha Technologies Inc USA.

Established in 1997, Alpha is a leading provider of IT solutions and consulting services to a diverse and global clientele. Specializing in application support, software development, staff augmentation, system integration, infrastructure maintenance, data-center

maintenance and relocation services, GAP analysis and corporate governance, Alpha has also earned a respected reputation for its expertise in infrastructure services. Our knowledgeable staff has impressive credentials and experience in delivering superior turnkey technology solutions.



For more info please visit: <http://alphait.us/>

WTC DELAWARE SERVICES

Import/Export Assistance

If you are trying to initiate or expand your presence in international markets, you need answers to some key questions. The staff at WTC Delaware can help you find the answers. Contact us today at info@wtcde.com.



MEMBER BENEFIT SPOTLIGHT

STANDARD - \$475 (1-49 employees), \$825 (50-99 employees), \$1,375 (100+ employees)



All the benefits of [Standard Membership](#), including:

- WTC Delaware logo for use on your website and marketing materials

Click [here](#) to learn more about the benefits of being a member of [World Trade Center Delaware](#).

TRADE LEADS & ATID EDI's FORTNIGHTLY

TRADE OPPORTUNITIES

Open Date	Trade Lead	Close Date
7/26/2017	Uganda: Prequalification Bids for Muzizi Hydropower Project	8/7/2017
7/26/2017	Rwanda: Power Supplies for the Scaling-up Energy Access Project	8/29-31/2017
7/7/2017	Cape Verde: Supply and Installation of Solar PV Energy System	8/4/2017



To respond or request more information, please click on the project link.

Additional Leads

ATID EDI's Fortnightly is a bi-weekly newsletter on economic and business development in Israel and the Middle East.

[Atid EDI's Fortnightly for 26 VII 2017:](#)

- 2.2 BIRD Foundation to Invest \$2.75 Million in 3 New First Responder Projects

- 5.5 Jordanians Exports to North America and Asia are Rising
 - 5.11 Egypt Selling Off State-Owned Companies for First Time in 12 Years
 - 8.13 FemTech Startup EZbra Presented at youngStartup's Venture Summit in New York
 - 9.10 MySize Launches White Label RealSize Apparel Measurement App at the Apple App Store
 - 11.1 ISRAEL: Israeli Startups Raised \$1.3 Billion in Second Quarter
-

WORLD TRADE CENTERS ASSOCIATION NEWS

CIFT 2017 - WTCA Access China Program

The WTCA is pleased to announce again its 2017 Access China program with its core component of participation in the 2017 China International Fair for Investment and Trade (CIFIT), a top international investment and trade facilitation platform from September 18-21, 2017.



The WTCA CIFIT program features a WTCA Pavilion that showcases WTCA branding and demonstrates WTCA global network, matchmaking meetings for participating WTCs and member companies, and post-CIFIT city visits for the trade mission delegates.

[Read more!](#)

IN THE NEWS

STAR Tower to reach its apex in August

The STAR Tower under construction in Newark will reach its highest point next month.

Developer Delle Donne & Associates will hold a private topping off ceremony Aug. 22 for the new 150-foot structure at University of Delaware's Science, Technology and Advanced Research Campus off South College Avenue.

Topping off ceremony's typically involve putting the final beam in place.

Slated for completion by mid-2018, [the 120,000-square-foot Tower at STAR Campus](#) -as it is alternatively known - will house state-of-the-art classrooms and research facilities for the university's College of Health Sciences while providing three floors of office space to high-tech commercial tenants that have yet to be named.

The college, which already anchors the first phase of the STAR Campus, will expand that footprint into floors 2 through 7 of the new tower with the addition of its leadership team, along with its communication sciences and disorders department, and kinesiology and applied physiology department.

[Read more!](#)

Source: DelawareOnline

Sallie Mae: state funds will be used to hire laid off Barclays, HBSC workers

A Sallie Mae executive said the \$2.16 million taxpayer grant it has requested from the state will be used to hire Barclays and HSBC workers who will be laid off over the next two years.

"This is good for us and good for Delaware that we can help these displaced workers," said Larry Zepp, director of facilities and operations at Sallie Mae.

Zepp made his pitch for the state funds early Monday morning at a meeting of the Council on Development Finance, a public body that weighs in on whether the state should give final approval to corporate incentive packages. The meeting was held at Delaware Technical Community College's Terry Campus in Dover.

The Stanton-based student loan provider has requested up to \$2.16 million to hire as many as 285 of the 600 employees laid off by the two financial services companies. It announced the [grant petition](#) last week.

[Read more!](#)

Source: DelawareBusinessNow

Delaware farmers, congressional delegation discuss priorities with new U.S. Ag. Secretary

Some Delaware farmers would like to see revised regulations in the agriculture industry, and they're hoping the new U.S. Agriculture Secretary will hear their comments and concerns.

After being confirmed in April, Sec. Sonny Perdue was invited by Senators Tom Carper and Chris Coons and Congresswoman Lisa Blunt-Rochester to visit the First State.

He joined Delaware's Congressional delegation at the Delaware State Fair in Harrington Monday, and spoke with several local farmers, conservationists, environmentalists and 4-H participants to learn about Delaware's agriculture priorities.

"Agriculturalists are innovators. They're stewards of the land, and they want to do better, they want to save tasty, wholesome, nutritious food supply for all of us because that's what their families eat, and at USDA that's what we want to help them do," Perdue said.

[Read more!](#)

Source: DelawarePublicMedia

COUNTRY PROFILE: Ecuador

Fast Facts: Ecuador

- [Ecuador Facts](#)
- [Ecuador Country Profile](#)



U.S. - Ecuador Relations

The United States established diplomatic relations with Ecuador in 1848 following its withdrawal from its federation with Colombia. The United States and Ecuador share a history of partnership and cooperation, and have mutual interests in combating narco-trafficking, reducing poverty, fostering Ecuador's economic development, increasing trade, promoting academic exchanges, and addressing environmental conservation and biodiversity. The protection of American citizens and U.S. interests remains a top mission priority.

[continue reading...](#)

GLOBAL DELAWARE UPDATES

Delaware: One of the friendliest states in the country for online business

Come for the beach, stay for the WiFi.

The State's educated workforce, reasonably priced broadband Internet access and overall quality of life make it an ideal place to launch an online

company, according to a report from business telecommunications company Frontier Business.

Frontier considered factors such as technological infrastructures (broadband speed, access, business bundles etc.), economic climates, workforce education, and overall quality of life to find the best spots for launching and operating an online company.

[Read More!](#)

Go Global: Another Business Trip to Canada

Did you know that Canada is our nation's biggest trade partner? Join [Global Delaware](#) on their next business trip to explore export opportunities for your business:

**Canada Business Trip
September 25 - 28, 2017**

International business trips with Global Delaware provide an excellent opportunity to meet face to face with distributors and potential customers - all with the assistance of seasoned global trade experts.

By participating on the trip, you will get to meet with representatives from Canadian companies and government officials to explore expansion opportunities.

[Read More!](#)

For more information on [Global Delaware](#) and initiatives by the State of Delaware, please contact

World Trade Center Delaware is a non-profit organization that helps small and medium-sized businesses navigate the intricacies of international trade. Through business roundtables, seminars, and one-on-one consulting, we equip companies with the knowledge and connections they need to expand in the global marketplace.

World Trade Center Delaware

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