

**World Trade Center Delaware**  
**Minutes of Meeting of the Board of Directors**  
**January 27, 2021 - 2:00 p.m.**  
**TELECONFERENCE**

World Trade Center Delaware held its regular meeting of the Board of Directors on January 27, 2021 via teleconference for the health and safety of everyone. The meeting was called to order at 2:05 p.m. ET by the Chair of WTC Delaware, Charlie Tomlinson.

**The following members of the Board, who constituted a quorum, were on the call:**

Eric Casey, Carmen Facciolo, Howard Henderson, George Kearns, Brian McGlinchey, Theophilus R. Nix, Jr., Esq., Dennis Rochford, Andrew Silverman, Charlie Tomlinson.

**Absent:**

Damian DeStefano, Michael Griffin, Jacques Luben, Anabel Panayotti, David Wilson.

**Staff:**

Carla Stone, Nesrin Cakiroglu

**Guest:**

Kathryn Bradley

**Introductory Remarks**

Chair Tomlinson opened the meeting at 2:05 p.m. by thanking everyone for attending.

**Meeting Minutes**

The meeting minutes for the WTC Delaware's November 18, 2020 Board meeting were presented by Secretary Silverman for review and approval. Upon a motion duly made and seconded, the meeting minutes of the November 18, 2020 Board meeting were approved.

**Treasurer's Report**

President Stone provided an overview regarding the status of WTC Delaware's finances and expenditures. President Stone also advised and presented to the Board the WTC Delaware's projected FY 2021 January-June & FY 2021 July-June budget. Upon motion duly seconded, the projected budget was unanimously approved and adopted.

**President's Report**

OPERATIONS AND REVENUES: President Stone provided updates on the WTC Delaware's operations and most recent workstreams. WTC Delaware will continue to offer digital programs to the Delaware community. President Stone reminded everyone that WTC Delaware has postponed any "in person" events for the time being and will reschedule them when we receive

guidance from the appropriate experts. COVID services continue to be free of charge to Delawareans. However, a registration fee will be charged for upcoming events.

**JFC HEARING:** The Joint Finance Committee will convene in February to conduct virtual public hearings on state agency operating budget requests for Fiscal Year 2022. The Department of State, through which WTC Delaware receives pass-through funds from the Legislature, is scheduled for February 3, 2021 at 1:30 p.m. President Stone will make a presentation to the Joint Finance Committee at this virtual hearing. WTC Delaware Board Members are encouraged to attend.

**GALA:** WTC Delaware will hold its 2020 Gala, initially scheduled for October 22, 2020 at the Hotel Du Pont, virtually in 2021 and honor the Secretary of State of Delaware, Jeffrey W. Bullock with the WTC Delaware Champion of Trade Award. A new date will be announced soon. The date and format for the 2021 Gala is under consideration.

**PROGRAMS:** Many programs this year will focus on Fintech, the theme of the current Supplement. The first was presented with the UK Embassy in January and the next will be on February 5<sup>th</sup> on Blockchain. Others will be joint programs with other WTCs and our Federal and international partners as well as the usual training and trade missions. All programs will be virtual until the appropriate guidance is received from health authorities.

### **Chair Report**

Chair Tomlinson presented an update concerning Director responsibilities. He will be forming a committee of WTC Delaware board members to discuss improving revenue. George Kearns volunteered for this committee and any other board members are welcome. WTC Delaware accepts in-kind contributions as well as financial contributions.

**INTERNATIONAL DELAWARE:** WTC Delaware has released its fourth edition of International Delaware Magazine which focuses on Delaware's growing FinTech industry. Chair Tomlinson provided a summary about the production of the supplement. Next year's theme will be discussed internally within a few months.

### **Next Meeting Date**

The next meeting of the Board of Directors will be held virtually on March 24, 2021, from 2:00 p.m. to 3:00 p.m. ET.

### **Adjournment**

Closing remarks and thanks were presented both by Chair Tomlinson and President Stone. There being no further business before the Board, the meeting was adjourned at 2:45 p.m. ET.