

World Trade Center Delaware Minutes of Meeting of the Board of Directors September 16, 2020 - 12:00 p.m. TELECONFERENCE

World Trade Center Delaware held its regular meeting of the Board of Directors on September 16, 2020 via teleconference for the health and safety of everyone. The meeting was called to order at 12:15 p.m. ET by the President of WTC Delaware, Carla Stone.

The following members of the Board, who constituted a quorum, were on the call:

Eric Casey, Carmen Facciolo, Theophilus R. Nix, Jr., Esq., Dennis Rochford, Anabel Panayotti, Andrew Silverman (by proxy), Charlie Tomlinson.

Absent:

Damian DeStefano, Michael Griffin, George Kearns, Elizabeth "Tizzy" Lockman, Jacques Luben, Brian McGlinchey, David Wilson.

Staff:

Carla Stone, Nesrin Cakiroglu

Guest:

Kathryn Bradley

Introductory Remarks

President Stone opened the meeting at 12:15 p.m. by thanking everyone for attending.

Meeting Minutes

The meeting minutes for the WTC Delaware's July 15, 2020 Board meeting were presented by Nesrin Cakiroglu on behalf of Secretary Silverman for review and approval. Upon a motion duly made and seconded, the meeting minutes of the July 15, 2020 Board meeting were approved.

Treasurer's Report

President Stone provided an overview regarding the status of WTC Delaware's finances and expenditures in the absence of Treasurer Kearns. Upon a motion duly made and seconded, the financials and expenditures were approved.

President's Report

COVID-19 Response – WTC Delaware continues to provide a full range of World Trade Center Delaware services to our region's business community, other than travel and in person events. All World Trade Center Delaware activities related to COVID-19 on behalf of any Delaware



companies, organizations, or individuals remains free of charge. The World Trade Centers Association maintains a global list of suppliers of products and services for COVID-19 response and more than a dozen Delaware companies have been placed on the WTCA list of product and service providers so far.

EXIM Annual Meeting – The US Export-Import Bank Annual Meeting, September 9-11, included our "Trade Finance Tools for U.S. Exporters" workshop (recorded July 22) featuring remarks from Senator Carper and EXIM Chair Kimberly Reed with Speakers EXIM Deputy Managing Director Regina Gordin and Carla Stone.

Programs – All programs in the foreseeable future will be offered digitally. WTC Delaware will host a program on September 30 - "The British Viewpoint of the UK-US Foreign Trade Agreement Negotiations" to be presented by UK Consul General Phillipson. At the request of the Wilmington Rotary, we are helping to organize a series of international speakers. So far, the Consul General of the UAE and the CIO of World Trade Center Pune are making presentations with others to be announced.

GALA: After careful consideration, WTC Delaware has postponed its Gala which was initially scheduled for October 22, 2020 at the Hotel Du Pont to a later date. WTC Delaware will follow Delaware and CDC guidelines in planning the new date.

INTERNATIONAL DELAWARE: Chair Tomlinson provided an update about the timing and sponsorship opportunities for this year's issue, a supplement to Delaware Business Times. It will come out in December and the theme will be Delaware's financial and fintech industry.

Appointment of Officers

Current board members were asked to nominate a fellow board member for the position of Chair during our previous meeting. Charlie Tomlinson was nominated to serve as the chairperson. Upon a motion duly made and seconded, Mr. Tomlinson was formally appointed as the new chair by the board.

Election of New Director

Mr. Howard Henderson's candidacy as a new board member was submitted to the board prior to the meeting. President Stone introduced Howard Henderson to the board by sharing his background information and recommended he be considered for the role as a new board member of WTC Delaware. The group unanimously agreed and upon a motion duly made and seconded, Mr. Henderson was elected as our new board member.

Next Meeting Date

The next meeting of the Board of Directors will be held on November 18, 2020, from 2:00 p.m. to 3:00 p.m. ET. Place to be determined.

<u>Adjournment</u>



Closing remarks and thanks were presented by President Stone. There being no further business before the Board, the meeting was adjourned at 1:00 p.m. ET.