



WORLD TRADE CENTER[®]
DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

APRIL 2021 LEADS

FRANCE: WTC Brest (France) Seeking Potential Distributors for Radiology & Mammography Solutions on behalf of Medecom

Medecom has been developing Software Solutions for Radiology & Mammography since 2000. We count more than 4500 solutions installed over 30 countries by a strong distributor network and OEM partnerships. Medecom is ISO 13485 certified, and our solutions are CE marked, and FDA approved for the diagnostic ones. All our software solutions are based on DICOM, HL7 & IHE standards to offer the best interoperability experience between any modalities of the environment where they are installed. To respond to the radiologists' challenges, Medecom offers to our distributors Webinars, training, updates and high technical support. Our range of solutions covers: 1/ Acquisition Solutions: Flat panels and acquisition software for easy upgrade of analog system to digital, for Human & Vet applications. 2/ Diagnosis Solutions: Mammography & radiology Workstations, stitching, tomosynthesis, MPR, CAD modules available. 3/ Archiving & Communication Solutions (Mini PACS): Secured web-based interface with remote access 24/7. 4/ Gateway for paper printing Our solutions are very powerful as they offer multimodality support, they are vendor neutral, stable & scalable, and fit challenging radiology environments. Lean on us, on our expertise and experience to provide the best solutions to the radiology centers, hospitals, private clinics... independently from any equipment manufacturers and with a minimum investment.

https://www.dropbox.com/s/5p3tmjwx9o56b8m/Presentation_Medecom_Distributor_EN.mp4?dl=1

For additional information:

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ALGIERS: Pistachio Production

World Trade Center Algiers Seeking experienced company in the field of Pistachio production on behalf of one of their member companies.

For additional information:

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CHEMICALS:

KENYA: [Polymers for Trading Company](#)

MEXICO: [Polyols & TDI for Polyurethane Manufacturer](#)

TURKEY: [10,000 tons of ethyl alcohol per year](#)

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MACHINERY:

DJIBOUTI: [Processing Equipment](#): Plastic Crusher Shredder Machine, Single Screw Extruder, Hydraulic Compression Molding Press, Press Molding, Associated Electrical Controls

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MATERIAL HANDLING EQUIPMENT:

ISRAEL: [Rail Guided Vehicles](#)

MALAYSIA: [Robotic Process Automation \(RPA\) and Intelligent Data Processing \(IDP\) for IR 4.0](#)

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METALS:

ITALY: [Scrap Brass](#)

S.KOREA: [Petrochemical and Electronic Scrap Materials](#)

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PLASTICS:

PORTUGAL: [Recycled plastic resealable packaging bags](#)

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Location: Egypt

The World Bank’s Board of Executive Directors have approved a US\$200 million project to support Egypt’s initiatives to reduce air and climate pollution from critical sectors and to increase resilience to air pollution in Greater Cairo. The project will focus on **reducing vehicle emissions, improving the management of solid waste, and strengthening the air and climate decision-making system**. Please find all related documents here:

<https://projects.worldbank.org/en/projects-operations/document-detail/P172548?type=projects>

Contact: Khaled.ElZoughbi@trade.gov

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Location: India

Vadodara Municipal Corporation officials in Gujarat (VMC) seeking U.S. companies for procurement of **Emission Control products** specialized for petrochemicals, oil & gas and fertilizer industries. VMC has approved funding of USD 3.662 million and has submitted spec sheet with Gujarat State Pollution Control Board (GPCB) for release of tender.

Contact: Sangeeta.Taneja@trade.gov Or Jigna.Mehta@trade.gov

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Country: Kyrgyz Republic

EBRD Procurement notices for **water infrastructure projects**.

Contact: Janelle.Weyek@trade.gov

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Location: Mexico

CONAGUA (Mexico’s National Water Commission) will publish in Q2 2021 a tender to upgrade the existing **desalination plant located in the City of Ensenada**, State of Baja California. There will be opportunities for secondary and tertiary suppliers for this project with the awarded firm (prime contractor(s)).

Contact: Francisco.Ceron@trade.gov

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Location: Mexico

CONAGUA (Mexico’s National Water Commission) will publish in Q2 2021 a tender to build a **wastewater treatment plant** in the San Antonio de los Buenos borough of Tijuana in the State of Baja California. The tender will include the design, construction, equipment, operation, and maintenance of the plant for 20 years.

Contact: Francisco.Ceron@trade.gov

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Location: Nigeria

Seeking company with technical expertise in **Ground and Surface Water, Soil and Coastal**

Swamp Remediation to partner with Everglade Environmental Services Limited to secure and execute projects with HYPREP, and/or other entities in hydro-carbon industry in Niger Delta region.

Contact: Benedicta.Nkwoh@trade.gov

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Location: Philippines

Total Solutions is looking for **Subsea Pipeline Suppliers** who can give them an idea on their pipelaying, shipping time, efficiency, costs, technology etc.

Specifications for the subsea pipeline is as follows:

Pipe for water supply

Length: 30 km

Diameter: 1000-1200 mm

Maximum depth of seabed: 200km

Contact: Bebe.Montesines@trade.gov

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Location: Saudi Arabia

Tamkeen Water company is seeking U.S. Water Treatment manufacturers and **Water Treatment system components** (blowers, diffusers, valves, instrumentation, SCADA systems). **Contact:** Shariq.Iqbal@trade.gov

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Location: Singapore

PUB (Singapore's National Water Agency) tenders are regularly updated and published at <https://www.pub.gov.sg/tenders/upcomingtenders/construction>. U.S. companies can bid on projects relevant to them.

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INDIA: [Selection of Solar Power Developers for Setting up of 1785 MW Grid-Connected Solar PV Power Projects](#)

INDIA: [LNG Storage Tanks](#)

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SRI LANKA: [RFP for Offshore LNG Regasification Unit and Pipeline](#)

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THAILAND: [Supply of Shunt Capacity Bank under Bulk Power Supply for the Greater Bangkok and Vicinity Area Phase 3](#)

THAILAND: [Supply of 110 MVAR and 55 MVAR 500 kV Shunt Reactors](#)

THAILAND: [Supply of 333.33 MVA 500 kV Power Transformer](#)