



WORLD TRADE CENTER[®] DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

JULY 2022 LEADS

DESIGN & CONSTRUCTION

- **ISRAEL**
 - **Railroad Rails for LRT Project:** [Shapir](#) is one of Israel's leading infrastructure companies. For a Light Rail Transit (LRT) project in Jerusalem, Shapir requires railroad rails, according to the following specifications and quantities: 54G2 R260 - 740pcs; 54G2 R340 - 675pcs; 50E4 R260 - 160pcs; 50E4 R340 - 50pcs. The length of each piece - 18 meters. Deadline: Shapir requires the rails urgently for a project that is already underway and is looking to sign an agreement with relevant manufacturers by **July 25, 2022**. Contact Naama.Altman@trade.gov with interest. Manufacturers should meet the following criteria:
 - ISO9001:2015 certificate
 - Proof of constructing the rails according to EN14811 for groove and EN13674-1 for vignole, or US equivalent standards
 - Signed letter of compliance to chapter 16.1 specifications of tracks by the supplier
 - Technical data sheets and tests of produced rails

- **TURKEY**
 - The Turkish Embassy announced plans for a **Konya Air Base runway restoration project** for competitive bidding from qualified companies from all NATO countries worth 22 million Euros. (Konya is a military airfield near Istanbul which is also used for civilian air traffic.) contact Jasmine.Braswell@trade.gov for more information
 - A new consultancy tender to support a project in **Turkey**. The European Bank for Reconstruction and Development (EBRD) is supporting the Turkish Ministry of Industry and Technology to develop a Low Carbon Pathway (LCP) **for the cement industry**. The total estimate for the consultancy project is **EUR**

175,000.00. This project was published by EBRD on July 12th, and **closes on August 5th, 2022.** Link to the tender: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> , scroll down to #007096

- **KAZAKHSTAN**

- A consultancy tender to support a sustainable road maintenance and management project in Kazakhstan. The objective of the project is to develop a viable business case for the application and implementation of smart technology for ongoing road operations in Kazakhstan. This project was published by EBRD on June 12th, 2022, and **closes on August 5th, 2022.** The project is expected to **start in Q4 2022 and last for 11 months.** For more information visit <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> , and scroll down to PR #003997

- **MACEDONIA**

- A **General Procurement Notice** for the **construction of a 10 km long subsection of the TEN-T Route 6 motorway in North Macedonia.** The Public Enterprise for State Roads (PESR) will use proceeds from a **EUR 167 Million** Loan from The European Bank for Reconstruction and Development (EBRD) to cover the costs of the project. The Project also envisions hiring **8 consultants over the course of the project** for ESG assignments, project implementation, due diligence, and related assignments. Financing for Technical Cooperation will be provided by a grant package from the Western Balkans Investment Framework (WBIF) of **EUR 8.8 million.** The notice was published on July 7th, with an estimated start date of procurement on October 17th, 2022.
General Procurement
Notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=22221045>

- **JORDAN**

- In May 2019, Jordan Phosphate Mines Company has launched a public tender (no. T2019-19SH) for an investment opportunity to upgrade A1 and A3 stockpiled ores resources at Eshidiya Mine on a Build-Own-Operate-Transfer basis for 20 years. The Project involves the construction of an upgradation plant with a nominal design capacity of at least 2.0 million tons per annum in addition to the operation and production of ore concentrate with the confirmed specification required by JPMC for a period of 15 years with the option to extend the term of the BOOT Contract for an additional five years. Seeking: **U.S. companies that can supply equipment and machinery for Phosphate beneficiation plant** which is a project with an estimate value of 35-40 Million USD. Contact Suzan.Barbour@trade.gov for more information about the request.

- **UZBEKISTAN**

- The European Bank for Reconstruction and Development (EBRD) is supporting **environmental and social assessments for Khorezm Regional Roads**, a critical road network that was constructed in the 1960s and has since depreciated and is currently in poor condition due to lack of maintenance. The total estimate for the consultancy project is EUR 275,000.00. Link to the tender: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> , scroll down to #006940

HEALTHCARE & HEALTH TECH

- **MEXICO: ATSA Seeks Targeted Medical Devices**

- Pre-heparinized syringe for arterial gas collection = 300,000 pieces per year.
- Body cooling equipment = 20 pieces per year.
- Invasive pressure transducers = 90 thousand pieces per year.
- 3- and 4-way stopcocks = 1.5 million pieces per year.

- **PHILIPPINES: Active ingredients / raw materials**

- Ashwaganda – raw material
- Quercetin – raw material
- B complex with added content formulation (Folic acid, magnesium and others) – finished product
- Melatonin + magnesium oral supplement – finished product
- Adult multivitamin for total wellbeing (Centrum Silver, Enervon Max, etc.) – finished product

- **ISRAEL:** Ready to use/administer premixes of IV nutrition products and compounding preparations for home care patients and hospitals.

- **SAUDI ARABIA:** U.S. suppliers of disposable respiratory and anesthesia products

Please contact Tony.Michalski@trade.gov and Bernadette.Stewart@trade.gov for more information on trade leads.

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RENEWABLE ENERGY

- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)

- **ECUADOR:** [Green Hydrogen Project](#)
- **LITHUANIA:** [Ignalina International Decommissioning Project](#)

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ELECTRICITY INFRASTRUCTURE

- **PAPUA NEW GUINEA:** [Design, Supply, Installation and Commissioning of Transmission Line and Substation Works](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)

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FOSSIL ENERGY

- **ISRAEL:** [Tender for a 600-900 MW Combined Cycle Power Plant](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)
- **BRAZIL:** [Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- **UAE:** [Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- **UAE:** [Petrol Station Services Management](#)

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ENVIRONMENTAL TECHNOLOGIES

- **KENYA: U.S. suppliers of water metering and billing technology**

A local firm is seeking U.S. suppliers of water metering and billing technology for a confirmed project managed by a municipal water authority. Funding for this has been identified. **Contact:** [Mary Masyuko](#)

- **HONG KONG: food composters able to handle food waste**

One of Hong Kong's largest property developers is seeking food composters able to handle food waste for use at shopping malls. **Contact:** [Kitty Leung](#)

- **HONG KONG: Seeking additional manufacturers of centrifugal and screw centrifugal pumps**

Local water and wastewater contractor and distributor, Enviro Process Engineering (HK) Co. Ltd. is seeking additional manufacturers of centrifugal and screw centrifugal pumps for several projects they received from the Drainage Service Department in Hong Kong.
Contact: [Kitty Leung](#)

- **KYRGYZSTAN: Two consultancy tenders to support a water project in Kyrgyzstan.**

Financing for both contracts will be provided by the Japan-EBRD Cooperation Fund through the Nookat Water Company.

- 1) Consultant to support the implementation of a Nookat Water sub-project, by providing PIU Support and Construction supervision.
- 2) Consultant to implement the Corporate Development Program and Stakeholder Participation Program. Tender [Notice](#).

Due Date: August 10, 2022 **Contact:** [Janelle Weyek](#)

- **UKRAINE: Seeking a remote consultant to develop tariff guidelines for landfilling and solid waste setting**

As part of an on-going project to modernize solid waste infrastructure in the Ukrainian city of Khmelnytskyi, the EBRD is co-financing the consultant with EU NIIP. This assignment can be completed remotely.

[Announcement](#).

Due Date: July 29, 2022

Contact: [Janelle Weyek](#)

- **UZBEKISTAN: water and wastewater infrastructure networks and pumping stations.**

Water project via a US 60 Million loan to the JSC Uzsuvtaminot (Uzbekistan's Project Implementation Agency). The loan is financing Uzbekistan's Priority Investment Program which seeks 7 water and wastewater infrastructure networks and pumping stations.

Invitation for tenders [notice](#).

Project Summary [Document](#).

Due Date: August 11, 2022

Contact: [Janelle Weyek](#)

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JUNE 2022 LEADS

HEALTHCARE & HEALTH TECH

- **SAUDI ARABIA:** One of the leading private hospitals in Saudi is interested in expanding further in (a) Radiotherapy (b) Laboratories and (c) Primary Healthcare Services. through a joint venture (JV) partnership with a U.S. healthcare provider. The JV partner is expected to operate the service within the hospital.
- **ISRAEL:** A company is seeking to be a distributor for a factory that manufactures Lidocaine for dental use and has no distribution in Israel.

Please contact Tony.Michalski@trade.gov and Bernadette.Stewart@trade.gov for more information on trade leads.

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ADVANCED MANUFACTURING

- **ITALY:** [Metal-detectable silicone rubber sheets](#)
- **DJIBOUTI:** [Electrical Construction](#)
- **TURKEY:** [Coated and Uncoated paper](#)
- **COLOMBIA:** [Supply of Ethylene Glycols](#)

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CLIMATE & CLEAN TECH

- **ECUADOR:** [Transmission Line Connecting the Oil Wells to the National Grid System](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)
- **AZERBAIJAN:** [230 MW Solar Plant](#)
- **INDIA:** [80 MW Solar Plant in Gujarat](#)
- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **LITHUANIA:** [Ignalina International Decommissioning Project](#)
- **PHILIPPINES:** [Climate Change Action Program, Subprogram 1](#)

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DESIGN & CONSTRUCTION

- **HONG KONG: Glass curtain wall products**
 - Henderson Land Development Co informed the U.S. Commercial Service in Hong Kong that the project will include mega glass structure, and that glass curtain wall products will be required. Henderson has expressed interest in receiving proposals from U.S. companies that can provide glass curtain wall products. The U.S. Commercial Service in Hong Kong can assist in making the

appropriate introductions. For more information, please contact Kitty Leung at Kitty.Leung@trade.gov

- **UKRAINE: Kharkiv Metro Extension Project, FBIH Roads Floods Repairs & Upgrade Project, Kryvyi Rih Trolleybus Project**
 - Kharkiv Metro Extension Project: An invitation for tenders for the Kharkiv Metro Extension Project funded via a public loan from the European Bank for Reconstruction and Development (EBRD). This announcement was issued on December 30, 2021 and all tenders are due on July 31, 2022. Invitation for tenders notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=19294672>. General procurement notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=14708243>. More information can be found by registering and accessing tender documentation on the [EBRD ECEPP database](#), or by contacting Jasmine.Braswell@trade.gov
 - EBRD State Loan to Bosnia And Herzegovina for FBIH Roads Floods Repairs And Upgrade Project: An invitation for tenders for the construction and reconstruction of access and ring roads funded via a public loan from the European Bank for Reconstruction and Development (EBRD). This announcement was issued on June 17, 2022 and all tenders are due on August 5, 2022. Invitation for tenders notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=21559234>. General procurement notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=6325977>. **More information can be found by registering and accessing tender documentation on the [EBRD ECEPP database](#), or by contacting Jasmine.Braswell@trade.gov**
 - EBRD State Loan to Ukraine for Kryvyi Rih Trolleybus Project: Below are two invitations for tenders for the Kryvyi Rih Trolleybus Project funded via a public loan from the European Bank for Reconstruction and Development (EBRD). Both announcements were issued on February 14, 2022 and all tenders are due on **July 31, 2022**. The first invitation is for the supply and installation of equipment for modernization of traction substations: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=13878064> . The second invitation is for the supply and installation of washing units and related services: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=19511892> . General procurement notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=12636251> . More information can be found by registering and accessing tender

documentation on the [EBRD ECEPP database](#), or by contacting Jasmine.Braswell@trade.gov

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MAY 2022 LEADS

HEALTHCARE & HEALTH TECH

- **FIJI:** Triple blood bags for the Fiji Ministry of Health and Medical Services
- **EL SALVADOR:** U.S. manufacturers of private label OTC products
- **AUSTRALIA:** U.S. contract manufacturer to manufacture a range of wheelchairs, four wheeled seat walkers and forearm walkers
- **ALGERIA:** Services for a new medical center
- **EL SALVADOR:** Medicine, surgical instruments, medical equipment (ultrasound, x-rays, anesthetic machines) for animals and humans

Please contact Tony.Michalski@trade.gov and Bernadette.Stewart@trade.gov for more information on trade leads.

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DESIGN & CONSTRUCTION

- **SINGAPORE: Develop and operate an integrated tourism development**
 - The Singapore Tourism Board (STB) has launched a Request for Proposals (RFP) to **develop and operate an integrated tourism development** at Jurong Lake District. In 2019, STB announced plans for the development of a 6.8ha site next to Jurong Lake to become a key lifestyle and tourism hub, with plans to comprise of high-quality accommodation as well as a mix of attractions, retail, F&B and entertainment offerings – all with an emphasis on technology, “edutainment” and sustainability. Read more [HERE](#).
- **ECUADOR: Operation and maintenance of the San Cristóbal airport**
 - JETHANDLING is an Ecuadorian aviation company, specialized in providing ground handling services to private, corporate, charters, cargo, and air ambulances. They are looking for a partner to pursue an investment opportunity in the "Project for the delegation to the Private Sector of the **Operation and Maintenance of the San Cristóbal Airport - SCY**. Attached is a [presentation with more information](#).
- **JAMAICA: Seeking US building construction and civil engineering firm participation**

- Invitation of bids has been extended for the construction of New Houses of Parliament at National Heroes Park in Kingston, Jamaica. The Jamaican Urban Development Corporation is seeking US building construction, and civil engineering firm participation in this project which is funded by the government of Jamaica. The deadline has been extended to June 28, 2022. Please contact [Danielle Barnes](mailto:barnesde@state.gov) at barnesde@state.gov for more information. You may view the tender by clicking [here](#) and entering "parliament" in the title section of the search bar.
- **PAPAU NEW GUINEA: Construction of a health center**
 - Invitation for bids is open for interested bidders from eligible source countries of the Asian Development Bank (ADB) for the **construction of a Health Center** in the Central Province of Papua New Guinea (PNG). The government of PNG has received financing from the ADB and the Department of Foreign Affairs and Trade of Australian Government towards the cost of Health Services Sector Development Project which includes the construction of Agevairu Health Center in PNG. Please contact melisha.imar@trade.gov for more information.
- **BAHAMAS: To design, build, finance, operate, maintain, and develop the Grand Bahama International Airport**
 - Grand Bahama International Airport Public Private Partnership Initiative - Release Date: 28 March 2022. The government of The Bahamas is seeking experienced and qualified private sector partners to **design, build, finance, operate, maintain, and develop the Grand Bahama International Airport** to upgrade/replace facilities, generate traffic to grow revenue, and further enhance the quality of service at the airport site. Under this PPP Program, the airport's facilities are not being sold; the government and communities of The Bahamas will retain ownership of the airport. Documents accessible at <https://www.doabahamas.com/p3-project>. Prospective Respondents can contact p3airports@bahamas.com for further clarification or email Sandiria D. Hall at U.S. Embassy Nassau with questions HallSD2@state.gov
- **MONTENEGRO: To Rehabilitate and reconstruct national main roads**
 - [General procurement notice](#) from the European Bank for Reconstruction and Development (EBRD) to rehabilitate and reconstruct national main roads (52km) in Montenegro. This project is financed via a EUR 66 million state loan from EBRD. See [Project Summary Document](#).

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ENVIRONMENTAL TECHNOLOGIES

- **BRAZIL: Automated sorting equipment for electronic waste**

- Seeking U.S. companies that are specialized or have developed automated sorting equipment for electronic waste. Currently, electronic waste is being processed manually. Contact: [Thales Demarchi](#)
- **BRAZIL: Seeking U.S. suppliers of storm water screens and coarse screen**
 - Aegea, the largest water/wastewater private operator in Brazil, seeking U.S. suppliers of storm water screens (for sewer overflows) and coarse screen for trash, to update and improve Rio de Janeiro's combined sewer systems. Preferably self-cleaning. Contact: [Thales Demarchi](#)
- **KAZAKHSTAN: Seeking water filters that can withstand 100C**
 - SGP provides services to major Oil & Gas Operators. Seeking water filters that can withstand 100C. Would like to buy components and assemble in Uralsk as the customer requires a ST KZ certificate, therefore assembly in Kazakhstan is necessary. Contact: [Alem Abubakirova](#)
- **KAZAKHSTAN: Installation of hydraulic modeling, implementation of water networks efficiency, and development planning**
 - [RFP](#) from EBRD to install hydraulic modeling, implementation of water networks efficiency, and development planning. This project is financed via a EUR 3.5 million loan from EBRD. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **KOSOVO: Developing a wastewater treatment plant in South Mitrovica**
 - General procurement [notice](#) to develop a wastewater treatment plant in South Mitrovica. Project requires replacement of urban sewers and interceptors, and over 50.2 km of interceptors will be under construction along three rivers to stop the spill of wastewater. EBRD is funding this project via a EUR 15.6 million state loan. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **KYRGYZ REPUBLIC: Improve and modernize water-services**
 - \$100-million public project to improve and modernize water-services. Building on past World Bank governance programs in Kyrgyz Republic, the [Climate Resilient Water Services Project](#) aims to increase access to climate-resilient water services in selected river basins, and strengthen institutional capacities for climate-resilient water management at the local and national levels. Contact: [Olga Vashchenko](#)
- **MOLDOVA: Waste collection and a waste transfer vehicle fleet in Chisinau**
 - Open [tender](#) for waste collection and a waste transfer vehicle fleet in Chisinau. Project is financed via a state loan of EUR 9 million from EBRD. This tender is a part of a solid waste management program to improve the environment in Chisinau. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **NIGERIA: Water Supply and Sanitation Infrastructure**
 - Water Sector [Opportunities](#) via a \$124.2 Million AfDB Loan. The bidding documents for the goods and services are expected in June 2022. The project

consists of the following components implemented at the Federal and State level:
a) Water Supply and Sanitation Infrastructure, b) Institutional Support and Capacity Building, and c) Project Management. Contact: [Benedicta Nkwoh](#)

- **TUVALU: Improve and modernize the climate resilience and safety of the maritime sector**
 - The World Bank has approved a \$46.5-million public project to improve and modernize the climate resilience and safety of the maritime sector. Building on past World Bank governance programs in Tuvalu, [Maritime Investment in Climate Resilient Operations Project](#) aims to improve the climate resilience and safety of maritime sector, as well as related emergency response capabilities. Contact: [Olga Vashchenko](#)
- **UZBEKISTAN: Rehabilitate modular pumping stations and construction supervision consultant services**
 - General procurement [notice](#) to rehabilitate modular pumping stations in the Fergana, Andijan and Namangan regions. Construction supervision consultant services are also required. Project is financed via a \$200 million loan from EBRD. [Project Summary Document](#) Contact: [Janelle Weyek](#)

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RENEWABLE ENERGY

- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **ECUADOR:** [Green Hydrogen Project](#)
- **LITHUANIA:** [Ignalina International Decommissioning Project](#)

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FOSSIL ENERGY

- **BRAZIL:** [Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- **ECUADOR:** [Private Maritime Fuels](#)
- **ECUADOR:** [Unconventional Renewable Energy Block](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **NIGERIA:** [Man Lift Equipment, Blasting and Painting Equipment](#)
- **NIGERIA:** [Floating LNG and LNG Carriers](#)
- **NIGERIA:** [Proposed 60KBPD Refinery - Free Trade Zone, Rivers State, Nigeria](#)

- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- **UAE:** [Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- **UAE:** [Petrol Station Services Management](#)

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APRIL 2022 LEADS

HEALTHCARE & HEALTH TECH

- **THAILAND:** Rapid platelet dating tests
- **JAMAICA:** US hospital management firm to partner on building/managing a medical city in Montego Bay
- **ITALY:** Diagnostic Products, Kits and Reagents for Molecular & Cellular Biology, consumables, software, and devices.
- **COSTA RICA:** Medical Supplies and Pharmaceuticals

Please contact Tony.Michalski@trade.gov and Bernadette.Stewart@trade.gov for more information on trade leads.

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ELECTIRICTY INFRASTRUCTURE

- [KENYA: Procurement for SCADA & Telecommunications Materials](#)
- [PAKISTAN: Fresh Water River Rehabilitation and Construction Project](#)

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FOSSIL ENERGY

- [NIGERIA: Automated Crude Oil tank cleaning equipment, gas chromatograph, and other laboratory equipment](#)

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MARCH 2022 LEADS

ENVIRONMENTAL TECHNOLOGIES

- **KYRGYZ REPUBLIC:** Mechanical biological treatment plant

Seeking: construction of a **mechanical biological treatment plant** (Bishkek Solid Waste Project) funded via EUR 11 million loan from the EBRD. [Project Summary Document](#). [General Procurement Notice](#). **Contact:** [Janelle Weyek](#)

- **OMAN: Engineering, manufacturing, shipment, installation, commissioning and operational training of ETP/STP System of 1500 m3/day**
Seeking **engineering, manufacturing, shipment, installation, commissioning and operational training of ETP/STP System of 1500 m3/day** for a Factory located in Duqm in Sultanate of Oman. Open to proposals that are bundled with financing options through Export Credit Agencies or other Financial Institutions. **Contact:** [Raji Daniel](#)
- **OMAN: RO with pre-treatment (Capacity 850 m3/day) to treat water for utility and potable applications.**
Seeking as a partner an EPC company or a technology provider of RO project. **RO with pre-treatment (Capacity 850 m3/day) to treat water for utility and potable applications.** **Contact:** [Raji Daniel](#)
- **SERBIA: Design and build of sorting station, recycling yards and landfills along with the along with the needed equipment for collection and operation of the facilities.**
Seeking **design and build of sorting station, recycling yards and landfills along with the along with the needed equipment for collection and operation of the facilities.** Will also include the related design, project management and supervision services. [General Procurement Notice](#). **Contact:** [Janelle Weyek](#)
- **TUNISIA: Rehabilitation and upgrade of the sanitation network in 30 secondary cities**
Seeking **rehabilitation and upgrade of the sanitation network in 30 secondary cities** (less than 10,000 inhabitants). **Civil engineering and equipment works** of the wastewater plant, including supply, installation, and operation during observation period. [General Notice](#). **Due: April 12, 2022.** **Contact:** [Janelle Weyek](#)
- **UZBEKISTAN: Solid waste infrastructure modernization project**
Seeking **solid waste infrastructure modernization project** funded by a loan from the EBRD. To include: construction of new sanitary landfills, waste transfer stations, and civic amenity sites; purchase of the required equipment; consultancy services. [General Procurement Notice](#). **Contact:** [Janelle Weyek](#)

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DESIGN & CONSTRUCTION

- **COLOMBIA: Two infrastructure projects**
 - Trade opportunity for dredging contractor companies, engineering consultancy companies, hydraulic engineering companies and technology IT companies for two infrastructure projects. National Government will launch by the end of Q1

two major PPP water projects aimed to regain the navigability of the principal rivers in Colombia. The Magdalena PPP is a 15-year public-private partnership concession to improve the navigability of the river. The project encompasses works of dredging, construction of channeling structures, shore protection, repair of the western cutwater, and measurement of stations and moorings along 427 miles. The tender for this project will close April 22, 2022. The Dique Channel is a PPP Concession Contract project to restore the degraded ecosystems of the canal by controlling the water level from flooding 30 surrounding areas. The project involves the construction of canal locks and hydraulic valves over 72 miles along the existing channel. This tender will be announced in March 2022. Please contact stephanie.delgado@trade.gov for more details.

- The railway project named Medellin Light Rail is a railway expansion in the second principal city of Colombia. The tender requires the selected company to finance the study, design, construct, operate, maintain as well as manage the social and environmental considerations of the project. The tender for this project will close March 31, 2022. Please contact stephanie.delgado@trade.gov for more details.

- **ECUADOR: Rehabilitate and repower Ecuador's railway system**

The Ministry of Transportation in Ecuador is in the process of structuring a public-private partnership to rehabilitate and repower Ecuador's railway system for the transport of tourists, people and cargo its railroad system – 965 kilometers total. Read more about the opportunity [HERE](#).

- **ETHIOPIA: Facility Development**

Construct a large, ten-story vaccine laboratory for the Ministry of Health. Project plans entail developing three basements and an air conditioning system to create clean zones. Read more about the opportunity [HERE](#).

- **SLOVAKIA: Reconstruction of chemical water treatment for deionized water**

Public tender for the reconstruction of chemical water treatment for deionized water worth USD \$2,200,000 is excellent export opportunity for U.S. companies that specialize in chemical water treatment. For information about the tender please visit the [NOTICE](#) and [COMPETITION DOCUMENTS](#) or contact Marian.Volent@trade.gov.

- **BOSNIA AND HERZEGOVINA: Consultancy procurement**

Consultancy procurement for the preliminary/main design and development for preparatory works (access roads, water supply, electricity network) and tender documents in Bosnia and Herzegovina for PC Motorways of the Federation of Bosnia and Herzegovina. The funding comes from a part of the proceeds of a loan administered by the European Bank for Reconstruction and Development (EBRD). Tender link available [HERE](#) or contact Jonathan.Adams@trade.gov.

- **JAMAICA: U.S. hospital management firm**
 - Bioprist is looking for a U.S. hospital management firm that could partner with them to build and manage a 65-acre, \$365 million development that would include a 300-bed, U.S. accredited teaching hospital, a medical school, residential and commercial space, and a research facility. A project profile and trade lead form is attached with more information. The project summary can also be found at this [LINK](#). Please contact [Bernadette Stewart](#) with any questions.
 - The major development arm of Jamaica, the UDC, seeks to divest the interest of the Hellshire Park Estate Commercial Complex by way of sale to facilitate redevelopment and expansion. For more information, click [HERE](#).
- **CYPRUS: Construction of a Cyprus museum**

Tender opportunity for US firms to bid for a \$115 million contract for the construction of a Cyprus museum. For more information contact CharalambidouEY@state.gov or [click here](#).
- **THAILAND: Development of a new warehouse**

Largest established conglomerate in Thailand plans to develop a new warehouse for its retail business. Seeking interested contractors or consultants to consider pitching into the projects. Further details can be obtained from the this [LINK](#). or contact Oraphan.Boonyalug@trade.gov for more details.
- **EL SALVADOR: Rail transport network**

The government of El Salvador is contracting consulting services through an international bidding process to conduct feasibility study for rail transport network at the national level, including 342 km of existing railways and the opening of 193 km of new sections. More information available [HERE](#) on El Salvador procurement platform “Comprasal”: **Code CP 017/2022**. Due by April 22, 2022. Companies interested in submitting proposals should register as provider at Comprasal. Foreign companies and individuals that do not have a Salvadoran tax identification number (NIT) can register with passport number [HERE](#).

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RENEWABLE ENERGY

- [BOTSWANA: Request For Pre-Qualification Of Prospective Ipps Bidders For A 200mw Csp Solar Project](#)
- [COLOMBIA: Ecopetrol Blue and Green Hydrogen Projects](#)
- [SOUTH AFRICA: Ipp Program For Embedded Generation](#)
- [AZERBAIJAN: 100 MW Wind Power Plant](#)
- [ECUADOR: Green Hydrogen Project](#)
- [ECUADOR: Design and Build Solar, Wind, Small Hydro and Biomass Projects](#)
- [JAMAICA: Hospital Energy Efficiency Retrofit](#)

- [JAMAICA : Deep Retrofit Of 19 Health, Education, Public Agency \(HEPA\) Facilities For Energy Efficiency \(EE\)](#)
- [LITHUANIA: Ignalina International Decommissioning Project](#)

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ELECTRICITY INFRASTRUCTURE

- [TRINIDAD AND TOBAGO: 30,000 Polymeric Pin Type Insulators - 15k](#)
- [TRINIDAD AND TOBAGO: Conductor: All Aluminum Alloy: 1/0](#)
- [INDIA: Procurement Of Syngas To Methanol Pilot Plant](#)
- [ECUADOR: Transmission Line Connecting the Oil Wells to the National Grid System](#)
- [PAKISTAN: Smart Grid Technologies and Solutions](#)
- [TRINIDAD AND TOBAGO: Conductors, Transformers, Metal Utility Poles, Insulators](#)

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CIVIL NUCLEAR

- [BRAZIL: International Tender DAI.A/LI-012/21 - Consulting/Supervision Services](#)

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FOSSIL ENERGY

- [ECUADOR: Unconventional Renewable Energy Block](#)
- [ECUADOR: Private Maritime Fuels](#)
- [NIGERIA: Proposed 60KBPD Refinery - Free Trade Zone, Rivers State, Nigeria](#)
- [NIGERIA: Man Lift Equipment, Blasting and Painting Equipment](#)
- [NIGERIA: Floating LNG and LNG Carriers](#)
- [INDIA: Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- [UAE: Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- [UAE: Petrol Station Services Management](#)
- [PAKISTAN: E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- [BRAZIL: Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- [BRAZIL: Oil Exploration Open Acreage Opportunities](#)

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FEBRUARY 2022 LEADS

HEALTHCARE / HEALTH TECH:

- **BRAZIL:** new suppliers of Covid rapid tests

- **COSTA RICA:** looking for 21 radioactive and not radioactive Radiopharmaceuticals. [See list here.](#)
- **ITALY:** interested to import medical devices or fitness devices to sell to physical therapy centers, sport teams, and personal trainers.
- **MEXICO:** UNOPS procurement of medicines, medical supplies, and devices.
- **PHILLIPINES:** would like to connect and partner with direct manufacturers of finished dose formulations (from tablets, capsules, syrups/suspension, eye/ear drops, external preparations), drug products, innovative medical devices, food supplement and cosmetic products along with a range of vaccines.
- **SAUDI ARABIA:** looking for U.S. Healthcare provider in field of Clinical Operation & Facility Management to partner with them in the form of JV agreement to bid on SABIC's Behavioral Care Specialist Hospital Project which is currently in Expression of Interest (EOI) stage. The U.S. company should be a medium to large size company.
- **SAUDI ARABIA:** seeking to partner with U.S. brands with an interest to sell and showcase skin care products and health and wellness products products at Core Social Wellness Clubs' spas, changing rooms, and bathrooms.

Please contact Tony.Michalski@trade.gov and Bernadette.Stewart@trade.gov for more information on trade leads.

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ENVIRONMENTAL TECHNOLOGIES

GEORGIA: Construction of a New Landfill (including buildings and structures).

The Government of Georgia and the Solid Waste Management Company of Georgia, financed in part by an EBRD loan, have issued a single-stage tender pre-qualification for the **Construction of a New Landfill (including buildings and structures)**. The invitation is available [HERE](#).

Contact: [Janelle Weyek](#)

UKRAINE: Rehabilitation and modernization of solid waste infrastructure

Invitation for tenders for the **rehabilitation and modernization of solid waste infrastructure** in the City of Khmelnytskyi, Ukraine funded via a EUR 25 million public loan from the EBRD. The invitation is [Here](#) and the project summary is [Here](#).

Contact: [Evan Schlosser](#)

KOSOVO: Post-industrial plastic materials (LLDPE/LDPE) for recycling/re-use.

Reks LCC seeking approximately **1,000 tons per month of post-industrial plastic materials (LLDPE/LDPE) for recycling/re-use.**

Contact: [Agnes Armour](#)

AUSTRALIA: Solutions to generate biomethane

LMS Energy is seeking U.S. technology providers with **solutions to generate biomethane** (Renewable Natural Gas) from landfill biogas.

Contact: [John Kanawati](#)

SAUDI ARABIA: Decontaminate uninjectable oilfield waste

Al Suwaiket Co. is seeking U.S. technology to **decontaminate uninjectable oilfield waste** materials.

Contact: [Sabah Hersey](#)

THAILAND: Solar panel and lithium ion battery recycling solutions

Electricity Generating Authority of Thailand (EGAT) is seeking strategic partners and/or technology providers to offer **solar panel and lithium ion battery recycling solutions** for a contract to be awarded in March 2022.

Contact: [Suttharud Liangwonnoporn](#)

PAKISTAN: Wastewater treatment plants and waste treatment/waste-to-energy solutions

The Ravi Urban Development Authority (RUDA) are developing a multi-phase project requiring development of **wastewater treatment plants and waste treatment/waste-to-energy solutions**, and are seeking U.S. technology providers interested in participating in the project development.

Contact: [Hassan Raza](#)

MOROCCO: Pumping station or water treatment plant equipment

The National Office for Electricity and Drinking Water (ONEE) has issued a tender opportunity for a water supply project, specifically seeking **pumping station or water treatment plant equipment**. Tender documents can be downloaded [HERE](#) and the procurement notice is available [HERE](#).

Contact: [Halima Berrami](#)

MOROCCO: Development of a wastewater treatment plant and a facility to recycle industrial waste

The Industrial Zone of Tanger, Morocco is seeking U.S. expertise and technologies to support its **development of a wastewater treatment plant and a facility to recycle industrial waste**. Fuller details and project plans are available for interested U.S. companies.

Contact: [Halima Berrami](#)

MOROCCO: Two tanks for storage, regulation and decantation of irrigation water

Invitation for tenders for **two tanks for storage, regulation and decantation of irrigation water** in Morocco via a state loan from the European Bank for Reconstruction and Development. Link to invitation [HERE](#) and to project summary [HERE](#).

Contact: [Evan Schlosser](#)

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CLIMATE & CLEAN TECH

ECUADOR: The Ministry of Energy and Non-renewable Natural Resources announced procurement requests to **design and build solar, wind, small hydro and biomass projects**. The timeline remains undetermined. **Contact:** [Sofia Zarate](#)

INDIA: Selection of project developer for **setting up of 8 MW grid-connected waste to energy project** in Kanpur. **Contact:** [Anisha Shashidharan](#)

INDIA: Opportunities for U.S. biodegradable and compostable resin manufacturers. The Government of India's recent policy restricting the use of single use plastics to curb pollution, offers immense opportunities for the U.S. resin suppliers. Industry experts estimate the sector will experience a compounded annual growth rate of 23%, touching \$750 million by 2025. **Contact:** [Raman Ahuja](#); [Sanjay Arya](#); [Geoffrey Parish](#)

KAZAKHSTAN: Seeking U.S. solutions providers for **industrial wastewater treatment**, specifically solutions that can address high concentrations of nitrogen, oil, and fat pollution and can promote water reuse. The solutions they are seeking would also have applicability for the petrochemical, food processing, and gas processing industries. **Contact:** [Alem Abubakirova](#)

KOSOVO: REKS LLC seeking **LLDPE and LDPE, post industrial plastic. Approximately 1000 tons per month.** Company combines full cycle of plastic recycling from plastic waste collection to separation, washing and recycling into LDPE re-granulate, sale of re-granulate, and supporting clients in offering closed loop possibilities. **Contact:** [Agnes Armour](#)

MALAYSIA: A Malaysian firm is seeking a **U.S. environmental consultancy firm** to guide state government/industries to formulate Total Maximum Daily Load (TMDL) plans (water quality), including allocations of waste load. **Contact:** [Siau Wei Pung](#)

SAUDI ARABIA: Saudi Investment Recycling Company seeking joint venture U.S. partners with **expertise in waste management and recycling solutions**. Relevant for major players in the recycling & waste management sectors with sufficient financial capabilities and proven credentials in establishing, operating and running waste cluster operations. **Contact:** [Sabah Hersey](#)

SURINAME: Ministry of Public Works intends is seeking expressions of interest to participate in a **PPP model to set up a modern waste management facility**. **Contact:** [Javier Suarez](#)

TRINIDAD AND TOBAGO: The Trinidad and Tobago Electric Commission is seeking 1) Two light detection and ranging (LIDAR) **wind measuring equipment** for wind renewable energy studies; 2) 10,000 Clamps: Dead End: Clevis Type MFL70KN: 1/0 - 199 AWG Conductor. The commission is the sole retailer of electricity in Trinidad and Tobago and is responsible for the country's electrical transmission and distribution network. **Contact:** [Marissa Nicholas](#)

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Chemicals

- **COLOMBIA:** [Supply of Ethylene Glycols](#)
- **MEXICO:** [Mexican Company Seeking Distributor of Chemical Specialties](#)

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Plastics

- **ITALY:** [Metal-detectable silicone rubber sheets](#)

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Other

- **DJIBOUTI:** [Electrical Construction](#)
- **TURKEY:** [Coated and Uncoated paper](#)