



# WORLD TRADE CENTER<sup>®</sup> DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at [cstone@wtcde.com](mailto:cstone@wtcde.com).

## JANUARY 2023 LEADS

### RENEWABLE ENERGY

- **GUYANA:** [EPC of 8 Utility Scale Ground-Mounted Solar PV Plants \(total 33 MWp\) w/Battery Energy Storage Systems](#)
- **NIGERIA:** [RFQ - Concession of the 700MW Zungeru Hydropower Dam](#)
- **TUNISIA:** [3 calls for tenders for the development of solar and wind projects over 2023-2025 with a total capacity of up to 1.7 GW](#)
- **INDONESIA:** [MRT Jakarta Renewable Energy Initiative Feasibility Study](#)
- **URUGUAY:** [Series of Offshore Green Hydrogen and Wind Tender Rounds Starting 2023](#)

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### ELECTRICITY INFRASTRUCTURE

- **CANADA:** [Ontario's electricity operator procuring clean power generation and energy storage products and equipment](#)
- **UKRAINE:** [EBRD - Equipment to Implement the Emergency Repairs and Restoration of the Ukrainian Power Transmission System](#)
- **NEPAL:** [Procurement of Plant Design, Supply, Delivery, Installation, Testing and Commissioning of: Lot 1: Lapsiphedi-Ratmate-New Hetauda 400kV D/C Transmission Line | Lot 2: Ratmate-New Damauli 400kV D/C Transmission Line | Lot 3: New Damauli-New Butwal 400kV D/C Transmission Line \(Base\) And New Butwal - Nepal/India Border 400kV D/C Transmission Line \(Option\)](#)
- **KAZAKHSTAN:** [Modernization of street lighting system in the city of Ust-Kamenogors](#)

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## **FOSSIL ENERGY**

- **NIGERIA:** [Partnership w/OEMs for LPG process equipment, fiberglass LPG cylinders, and steel](#)
- **NIGERIA:** [Contract for Underwater Inspection of Offshore Facilities \(Structures & Risers\) Services](#)
- **BRAZIL:** [Petrobras' Divestment Program—onshore, offshore and downstream assets and Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)

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## **AUTOMOTIVE & SMART MOBILITY**

- **EBRD:** [The European Bank for Reconstruction and Development \(EBRD\) approved a loan in Pristina, Kosovo for up to EUR 10 million to purchase 30 new buses, comprising 24 Euro VI buses and 6 battery electric buses and related charging infrastructure, which will be added to the existing bus fleet of Trafiku Urban.](#)

This project is in its pre-tender stage, so an excellent time for interested U.S. companies to file a proposal. For more information, please contact [Janelle.Weyek@trade.gov](mailto:Janelle.Weyek@trade.gov).

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## **ENVIRONMENTAL TECHNOLOGIES**

- **KAZAKHSTAN: Environmental Assessment for Metals Plant**  
A leading steel and mining company in Kazakhstan is seeking U.S. environmental audit companies for the assessment of the impact on the environment and climate in Temirtau for the operation of a metallurgical plant. Companies interested in pursuing this opportunity may receive more information by contacting [Alem.Abubakirova@trade.gov](mailto:Alem.Abubakirova@trade.gov)
- **THAILAND: Waste Management Technologies for Plastics Recycling**  
The second largest cement producer in Thailand is seeking to connect with U.S. companies with expertise in waste management technologies, in particular suppliers of chemical recycling solutions for plastic waste. For more information, please contact: [Suttharud.Liangwonnarn@trade.gov](mailto:Suttharud.Liangwonnarn@trade.gov)
- **TUNISIA: Water Desalination Technology for Groundwater**  
Olive oil producer located in Tunisia is seeking U.S. suppliers of water desalination technologies for brackish (briny) groundwater for agricultural purposes. The company has worked with the Government of Tunisia's Water Research Institute to determine that the best suitable technology would be low pressure reverse osmosis. Interested companies

please reach out to: Laura Arriaza-Roht ([ArriazaL@state.gov](mailto:ArriazaL@state.gov)), Matt Jamrisko ([jamriskoms@state.gov](mailto:jamriskoms@state.gov)), and Maha Ben Slimene ([BenSlimeneM@state.gov](mailto:BenSlimeneM@state.gov)) from the U.S. Embassy.

- **TURKEY: Carbon Capture Technologies**  
Established Turkish climate policy think-tank association seeks to represent U.S. companies in the growing carbon capture technology sector. For more information on partnership or opportunities in the Turkish market, please contact: [Yaprak.Cakilcioglu@trade.gov](mailto:Yaprak.Cakilcioglu@trade.gov)
- **TURKEY: Wastewater Recovery Plant for Soft Drink Producer**  
The European Bank for Reconstruction and Development (EBRD) is providing private sector funding for a Turkish soft drink producer to, among other projects, build a wastewater recovery plant for one of its factories. The waste water plant is aimed at recycling the large percentage (up to 85%) of waste water produced by production facility, including treatment of re-cycled waters back to drinking water standards. Financing approval is expected in January 2023, and more details are included here: <https://www.ebrd.com/work-with-us/projects/psd/53951.html>. For additional information please contact: [Yaprak.Cakilcioglu@trade.gov](mailto:Yaprak.Cakilcioglu@trade.gov)

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## **HEALTHCARE & HEALTH TECH**

- **PHILIPPINES: Looking for U.S.-based Companies that Supply MRI-Compatible Anesthesia Machines**  
[McGC Meditel Corporation is a long-time client of CS Philippines. They are currently looking for U.S.-based companies that supply MRI-compatible anesthesia machines. More information can be found on the trade lead form attached.](#)
- **TAIWAN: Fish Oil and Cod Liver Oil**  
[Company is interested in purchasing Fish Oil and Cod Liver Oil from US manufacturers directly.](#)
- **HONGKONG: Looking for Supplements Related to Joint-Care, Immune Support, Sleep Aid, Cardiovascular Health, Healthy Ageing and Slimming Products**  
[This first HK company is looking for supplements related to joint-care, immune support, sleep aid, cardiovascular health, healthy ageing and slimming products. They are also considering effervescent tablets, functional food and powder.](#)
- **HONGKONG: Seeking a Manufacturer to Help Develop Joint Supplement**  
[This second HK company is seeking a manufacturer to help develop joint supplement containing only 1 ingredient – 100% bioactive collagen peptide. The U.S manufacturer must have experience selling to the Hong Kong and China supplement market.](#)

[Additionally, this company would like to find a U.S. manufacturer to help with developing a line of cosmeceutical skincare product.](#)

- **URUGUAY: In Need of Contrast Agent Supplier for Shipments**

[In need of contrast agent supplier for upwards of 70,000 units over quarterly shipments.](#)  
[To learn more about the trade lead above, please email \[Tony.Michalski@trade.gov\]\(mailto:Tony.Michalski@trade.gov\); \[Margaret.Gotlieb@trade.gov\]\(mailto:Margaret.Gotlieb@trade.gov\).](#)

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## **DECEMBER 2022 LEADS**

### **DESIGN & CONSTRUCTION**

- **COLOMBIA: Maritime Terminals and Docks**

A private port initiative in Colombia named Royal Port is interested in connecting with U.S. companies that could build maritime terminals and docks. The port will handle liquid bulk and potentially green hydrogen in Barranquilla, Colombia. The project is a private initiative of European companies as Boskalis, Vinci and Witteveen+Bos. Construction is expected to start in 2024. However, the representatives of Royal port are interested in connecting with detail engineering U.S. Companies. Contact [Stephanie.Delgado@trade.gov](mailto:Stephanie.Delgado@trade.gov) with questions.

- **PHILIPPINES: A Feasibility Study to Assess the Viability of Developing an Ore-to-Battery Grade Nickel Sulfate/Hydroxide and Cobalt Sulfate Processing Facility to Produce Battery Grade Precursor Material**

Eramen Minerals Inc. (“EMI”) invites submissions of qualifications and proposal data from interested U.S. firms that are qualified on the basis of experience and capability to conduct a Feasibility Study to assess the viability of developing an ore-to-battery grade nickel sulfate/hydroxide and cobalt sulfate processing facility to produce battery grade precursor materials (“Project”) in the Philippines. The Proposal submission deadline is 4 p.m. EST on January 5, 2023, and 5 p.m. Manila Time on January 6, 2023. The U.S. firm selected will be paid in U.S. dollars from a US \$1,027,720 grant to the Grantee from the U.S. Trade and Development Agency. Contact [Bebe.Montesines@trade.gov](mailto:Bebe.Montesines@trade.gov) with questions.

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### **FOSSIL ENERGY**

- **NIGERIA: [Partnership w/OEMs for LPG process equipment, fiberglass LPG cylinders, and steel](#)**

- **BRAZIL:** [Petrobras' Divestment Program—onshore, offshore and downstream assets and Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)

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### **ELECTRICITY INFRASTRUCTURE**

- **ANGOLA:** [Supply, Installation & Commissioning of Meters and Meter Control Center for the RPP \(Revenue Protection Program\)](#)
- **UKRAINE:** [EBRD - Equipment to Implement the Emergency Repairs and Restoration of the Ukrainian Power Transmission System](#)

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### **RENEWABLE ENERGY**

- **INDIA:** [RFS for Selection of Solar PV Module Manufacturers](#)
- **NIGERIA:** [RFQ - Concession of the 700MW Zungeru Hydropower Dam](#)
- **MOZAMBIQUE:** [Invitation for Prequalification - Two 30MW Solar PV plants](#)

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### **HEALTHCARE & HEALTH TECH**

- **TAIWAN: Purchasing Fish Oil and Cod Liver Oil**  
Good Nice Development Technology is interested in purchasing Fish Oil and Cod Liver Oil from US manufacturers directly.

To learn more about the trade lead above, please email [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov); [Margaret.Gotlieb@trade.gov](mailto:Margaret.Gotlieb@trade.gov).

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### **ADVANCED MANUFACTURING**

- **BRAZIL: Foam and Rubber**  
A Brazilian manufacturer is looking to source cross-linked polyethylene foam and extruded polymer laminated materials. Details [HERE](#).
- **EGYPT: Steel Drum Manufacturing**

Assemble a full or complete production line for manufacturing conical and cylindrical steel drums. The lines should handle a capacity of 100 and 250 drums per hour (DPH). U.S. Companies please click [HERE](#) to register your interest and for further details.

- **United Kingdom: Low-Cost Printed Circuit Boards**

A British Printed Circuit Board (PCB) manufacturer and supplier is looking to partner with a high volume/lower cost U.S. PCB manufacturer. Details [HERE](#).

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## **AUTOMOTIVE&SMART MOBILITY**

- **BRAZIL: Fire/Rescue Vehicles**

Fire/Rescue Vehicles with Automated Aerial Platforms for the State of Mato Grosso do Sul. For information, please contact Genard Burity at [Genard.Burity@trade.gov](mailto:Genard.Burity@trade.gov).

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## **ENVIRONMENTAL TECHNOLOGIES**

- **ARUBA: RFQ Sea Water Reverse Osmosis Plant**

The water and energy company of Aruba (W.E.B Aruba N.V) is looking for U.S. companies interested in participating in project to implement a new Sea Water Reverse Osmosis Plant (SWRO-3). More information and registration of interest can be found at: [webaruba.com/rfq-swro3](http://webaruba.com/rfq-swro3) For questions, please contact: Willem Remie [RemieWJ@state.gov](mailto:RemieWJ@state.gov)

- **MOLDOVA: EBRD Pre-Tender Flood Protection Project**

The European Bank for Reconstruction and Development (EBRD) will support the implementation of the [Chisinau Green City Action Plan](#) and will finance a blend of solutions that help to control the attenuation, release and conveyance of rain and river water, ranging from i) restoring current storm drains, ii) piloting sustainable urban drainage solutions, iii) installation of flap valves, to iv) re-grading of river sections to increase capacity. Technical Cooperation and Grant Financing may be of interest to U.S. consultants. Project summary docs can be found at: <https://www.ebrd.com/work-with-us/projects/psd/52754.html> or for questions contact: [Janelle.Weyek@trade.gov](mailto:Janelle.Weyek@trade.gov).

- **EBRD: Consultancy Services on Corporate Climate Governance (CCG)** The

European Bank for Reconstruction and Development (EBRD) seeks to identify firms, consortium of firms or individual experts who will provide CCG Advisory Services, policy advice and capacity building activities to the EBRD and its clients. For more information please visit: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> (scroll to Regional: Corporate Climate Governance Client Support Facility - Component 3 - Register of Experts) or contact: [MounseyC@ebrd.com](mailto:MounseyC@ebrd.com).

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# NOVEMBER 2022 LEADS

## HEALTHCARE & HEALTH TECH

- **PHILIPPINES: MRI-Compatible Anesthesia Machines**

McGC Meditel Corporation is a long-time client of CS Philippines. They are currently looking for U.S.-based companies that supply MRI-compatible anesthesia machines.

- **ISRAEL: Looking for a Factory that Manufactures Lidocaine**

MegaDent Ltd. is looking for a factory that manufactures Lidocaine for dental use and has no distribution in Israel.

- **ISRAEL: Looking for Ready to Use, Ready to Administer Premixes as a Final Products for Home Care Patients**

Remedix-Care is a leading supplier of IV nutrition product, compounding preparations to home care patients and all hospitals throughout Israel. They are looking for ready to use, ready to administer premixes as a final product for home care patients.

- **PHILIPPINES: Surgical Pendants, Ceiling Supply Units, Thoracic Suction Machines, Manual Biphasic Defibrillators and Pneumatic Tourniquet**

Zenith Medical is looking for surgical pendants, ceiling supply units, thoracic suction machines, manual biphasic defibrillators and pneumatic tourniquets.

- **PALESTINE: Hospital Beds**

An American manufacturer of hospital beds that is ready to potentially license the technology to build sturdy beds.

- **ETHIOPIA: Integrated Diagnostic Center (IDC) PPP project**

Integrated Diagnostic Center: The PPP Directorate General under Ministry of Finance has announced Request for Prequalification (RFQ) for Integrated Diagnostic Center (IDC) PPP project, which envisions the development of integrated diagnostic center to provide quality and uninterrupted laboratory, pathology, and imaging services in Addis Ababa.

- **NIGERIA: Equipment Operators for Cancer Diagnostics and Treatment Equipment**

State Governor in Nigeria is seeking equipment operators for cancer diagnostics and treatment equipment.

To learn more about the trade leads above, please email [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov); [Margaret.Gotlieb@trade.gov](mailto:Margaret.Gotlieb@trade.gov); [Nathalie.Jeudy@trade.gov](mailto:Nathalie.Jeudy@trade.gov) .

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## **ENVIRONMENTAL TECHNOLOGIES**

- **BAHRAIN: New Sewage Treatment Plant**

Supply technological solutions and provide expertise for the primary, biological, and tertiary treatment processes of a sewage treatment plant (STP). The facility aims to treat 40 thousand cubic meters per day. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Waste Recovery Technology**

Supply recycling solutions for spent industrial catalysts; automotive catalytic converters; ferrous metal; and sulfur waste from hydrocarbon production. The buyer seeks offers from suppliers of turnkey solutions or potential long-term partners. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Industrial Wastewater Processing Equipment**

Supply equipment and technologies for industrial wastewater and oily wastewater treatment. The buyer seeks offers from suppliers with turnkey solutions or potential long-term partners. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Waste Incineration Solution**

Supply an incineration solution/equipment for asbestos and for Askarel/PCB oil. The buyer seeks offers from suppliers with turnkey solutions or long-term partners. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Laboratory Equipment**

Supply laboratory equipment for water, soil, and air analysis. The buyer seeks equipment manufacturers or a long-term laboratory partnership. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Water Pump**

Manufacture a submersible water pump, Franklin Electric or equivalent. The buyer seeks to use the equipment for its own uses and for broader Algeria distribution. [U.S. Businesses: Respond Now](#)



- **MOZAMBIQUE: Various Surveys Needed**  
Consult on the development of a major new roadway. The Millennium Challenge Corporation seeks consulting services for a range of deliverables for the N1 Chimuarra – Nicoadala road project. Examples of work sought including an economic appraisal, traffic studies, a social assessment, resettlement policy frameworks, and a cost study for secondary improvements, etc. [U.S. Businesses: Respond Now](#)
- **EBRD: Consultancy Services on Corporate Climate Governance (CCG)** The European Bank for Reconstruction and Development (EBRD) seeks to identify firms, consortium of firms or individual experts who will provide CCG Advisory Services, policy advice and capacity building activities to the EBRD and its clients. For more information please visit: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> (scroll to Regional: Corporate Climate Governance Client Support Facility - Component 3 - Register of Experts) or contact: [MounseyC@ebrd.com](mailto:MounseyC@ebrd.com)

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### **RENEWABLE ENERGY**

- **URUGAY:** [Series of Offshore Green Hydrogen and Wind Tender Rounds Starting 2023](#)
- **ECUADOR:** [Green Hydrogen Project](#)

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### **ELECTRICITY INFRASTRUCTURE**

- **UNITED ARAB EMIRATES:** [Electric Vehicle Fast Charging Infrastructure for Self-Driving Taxi Pilot Project for Public Transport Agency](#)

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### **FOSSIL ENERGY**

- **KAZAKHSTAN:** [Modernization of the Combined Heat and Power Plant 2 \(CHP-2\) In Almaty with Conversion from Coal to Gas](#)
- **NIGERIA:** [Nigerian Gas Flare Commercialization Program \(NGFCP\)](#)
- **BARBADOS:** [Twenty-two Available Oil and Gas Blocks Located in the Barbados Exclusive Economic Zone](#)

- **NIGERIA:** [3 Units of 1.6MW Natural Gas Fire Generators](#)
- **NIGERIA:** [Contract for Underwater Inspection of Offshore Facilities \(Structures & Risers\) Services](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **NIGERIA:** [Supply of Underwater ROV Inspection Equipment, Lease of Diving Support Vessel for Contract with Chevron](#)

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## **DESIGN & CONSTRUCTION**

- **TAIWAN:** **Looking to Partner with U.S. suppliers of Reverse Osmosis Membranes for the Upcoming Public Tenders**

Nedtex looking to partner with U.S. suppliers of reverse osmosis membranes for the upcoming public tenders for Taiwan's desalination plants, please see below. For more information, email [Joyce.Tang@trade.gov](mailto:Joyce.Tang@trade.gov).

- **TURKEY:** [EBRD pre-tender of EUR 125 million to be used for the construction of Dikimevi - Nato yolu metro line.](#)
- **BULGARIA:** [Construction and commissioning of a compressor station with all the auxiliary equipment to ensure a reliable and continuous operation for natural gas injection and withdrawal and a new gas metering station. One of three open public procurements announced by Bulgartransgaz EAD.](#)
- **BULGARIA:** [Design, construction and commissioning of underground facilities - ten new exploitation and three observation wells, as well as new gatherings that connect each exploitation well to the new compressor station. One of three open public procurements announced by Bulgartransgaz EAD.](#)
- **BULGARIA:** [Design, construction and commissioning of a gas pipeline with a length of about 41 km and a diameter of DN 700 mm, optic cable line and two gas pipeline pigging facilities. One of three open public procurements announced by Bulgartransgaz EAD.](#)

Reach out to [jasmine.braswell@trade.gov](mailto:jasmine.braswell@trade.gov) for more information about the trade leads listed above, or to learn about several additional trade leads in a variety of industries and markets.

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# OCTOBER 2022 LEADS

## RENEWABLE ENERGY

- **URUGAY:** [Series of Offshore Green Hydrogen and Wind Tender Rounds Starting 2023](#)
- **ECUADOR:** [Green Hydrogen Project](#)

## ELECTRICITY INFRASTRUCTURE

- **UAE:** [Electric Vehicle Fast Charging Infrastructure for Self-Driving Taxi Pilot Project for Public Transport Agency](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)

## FOSSIL ENERGY

- **BULGARIA:** [Supply of 16 million MWh of LNG for 2023 calendar year](#)
- **NIGERIA:** [Contract for Underwater Inspection of Offshore Facilities \(Structures & Risers\) Services](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)

## HEALTHCARE & HEALTH TECH

- **PHILIPPINES: MRI-compatible Anesthesia Machines**  
McGC Meditel Corporation is a long-time client of CS Philippines. They are currently looking for U.S.-based companies that supply MRI-compatible anesthesia machines.
- **PHILIPPINES: Surgical Pendants, Ceiling Supply Units, Thoracic Suction Machines, Manual Biphase Defibrillators and Pneumatic Tourniquets**  
Zenith Medical is looking for surgical pendants, ceiling supply units, thoracic suction machines, manual biphase defibrillators and pneumatic tourniquets.
- **PALESTINE: Hospital Beds**

An American manufacturer of hospital beds that is ready to potentially license the technology to build sturdy beds.

To learn more about the trade leads above, please email [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov); [Margaret.Gotlieb@trade.gov](mailto:Margaret.Gotlieb@trade.gov); and [Nathalie.Jeudy@trade.gov](mailto:Nathalie.Jeudy@trade.gov).

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## **ENVIRONMENTAL TECHNOLOGIES**

- **EL SALVADOR: Anaerobic Digestion Systems for Municipal Solid Waste Energy Recovery Processes**

A private firm in El Salvador is seeking U.S. providers of dry or high solid content anaerobic digestion systems for MSW energy recovery processes from the production of biogas, for the generation of thermal and electrical energy, through the use of combined cycle units. Seeking systems that can process around 70,000 Tons per year or more. For details, please contact: [Lidia.Sosa@trade.gov](mailto:Lidia.Sosa@trade.gov).

- **BULGARIA: Pre-Tender for Water and Wastewater Infrastructure**

The EBRD is expected to finance the rehabilitation and upgrade of water and wastewater infrastructure in Sliven and Nova Zagora, Bulgaria. For details, please contact: [Janelle.Weyek@trade.gov](mailto:Janelle.Weyek@trade.gov) or [Chrystal.Denys@trade.gov](mailto:Chrystal.Denys@trade.gov).

- **ROMANIA: Pre-Tender for Modernization of Water and Wastewater Infrastructure and Services**

The EBRD is expected to fund a loan of up to 18 million Euros for infrastructure modernization to Compania de Apa Targoviste-Dambovita. For more information, please contact: [Janelle.Weyek@trade.gov](mailto:Janelle.Weyek@trade.gov) or [Chrystal.Denys@trade.gov](mailto:Chrystal.Denys@trade.gov).

- **TAIWAN: Desalination Technologies including Reverse Osmosis Membranes**

Private firm in Taiwan is seeking U.S. technology providers for current and upcoming desalination plant construction in Taiwan, including Reverse Osmosis Membranes. For more information, please contact: [Joyce.Tang@trade.gov](mailto:Joyce.Tang@trade.gov).

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## **SEPTEMBER 2022 LEADS**

### **HEALTHCARE & HEALTH TECH**

- **CZECH REPUBLIC: Beauty, cosmetic and aesthetic devices**

A Czech beauty clinic, beauty products e-shop and importer, is looking for beauty, cosmetic and aesthetic devices from the United States to represent in the Czech Republic

and European Union. The devices of interest include (but are not limited to) cryopolis, liposuction, facelifting, dermapern, ultrasound spatula, skin analyzer.

- **PHILIPPINES: Veterinary health care products**

An importer and distributor of veterinary pharmaceuticals is looking for veterinary health care products in various preparations such as injectables, water solutions, water soluble and powder premix, tablets, eye and ear drops used to prepare antibiotics, vitamins/supplements, electrolytes, amino acids.

- **CHINA: US-made fertility related products**

Leabon is looking for US-made fertility related products, which formula meets the needs of men or women wishing to have a child, improves the egg quality and stimulates energy metabolism of sperm and supplements that support mom and child during pregnancy and lactation.

- **THAILAND: High technology devices that use to prevention or diagnostic NCDs or non-communicable diseases**

Innobic Asia is looking for high technology devices that use to prevention or diagnostic NCDs or non-communicable diseases (Stroke, Heart disease, Diabetes and Cancer).

- **INDIA: Hospitals and research centers in the U.S. for JV partnerships**

Hinduja Hospital is looking forward to identifying leading hospitals and research centers in the U.S. for JV partnerships. Senior management of the Hinduja Hospital intends to visit the U.S. to personally meet with short listed hospitals for establishing a JV in the healthcare sector.

- **ISRAEL: Lidocaine for dental use**

MegaDent Ltd. is looking for a factory that manufactures Lidocaine for dental use and has no distribution in Israel.

- **ISRAEL: New devices and accessories for the blind**

The Israel Center for the Blind, an advocacy group representing and incorporating the efforts of 80 vision impairment non-profit organizations nationwide, is looking for new devices and accessories for the blind, particularly for younger ages 3-18, as well as information on events and/or related conferences.

- **ISRAEL: Premixes as a final product for home care patients**

Remedix-Care is a leading supplier of IV nutrition product, compounding preparations to home care patients and all hospitals throughout Israel. They are looking for ready to use, ready to administer premixes as a final product for home care patients.

- **ALGERIA: Management expertise for a 300-bed American surgical-medical center**  
Provide management expertise for a 300-bed American surgical-medical center. The list of care services includes heart, lung, and orthopedic surgery, neurosurgery, ophthalmology, plastic surgery, and visceral and urological surgery. The center will also offer care in nephrology, gastronomy, infectious diseases, and internal medicine.
- **HONG KONG: Hospital Beds**

To learn more about the trade leads above, please email [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov); [Margaret.Gotlieb@trade.gov](mailto:Margaret.Gotlieb@trade.gov); and [Nathalie.Jeudy@trade.gov](mailto:Nathalie.Jeudy@trade.gov).

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### **ENVIRONMENTAL TECHNOLOGIES**

- **MALAYSIA: Waste Grinding/Recycling Equipment**  
Private firm in Malaysia is seeking to source U.S. manufactured machines to shred/grind used shoes for recycling into building materials. For more information, please contact: [SiauWei.Pung@trade.gov](mailto:SiauWei.Pung@trade.gov)
- **TAIWAN: Desalination Technologies including Reverse Osmosis Membranes**  
Private firm in Taiwan is seeking U.S. technology providers for current and upcoming desalination plant construction in Taiwan, including Reverse Osmosis Membranes. For more information, please contact: [Joyce.Tang@trade.gov](mailto:Joyce.Tang@trade.gov)

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### **ADVANCED MANUFACTURING**

- **BRAZIL: Foam & Rubber**  
A Brazilian manufacturer of plantar orthotics is looking to source cross-linked polyethylene foam and extruded polymer laminated materials. Details [HERE](#).
- **UNITED KINGDOM: Low-Cost Printed Circuit Boards**  
A British Printed Circuit Board (PCB) manufacturer and supplier is looking to partner with a high volume/lower cost US PCB manufacturer. Details [HERE](#).

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## **AUGUST 2022 LEADS**

42 Reads Way, Suite B • New Castle, DE 19720  
Phone 302-656-7905 • [www.wtcde.com](http://www.wtcde.com)

## **RENEWABLE ENERGY**

- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **ECUADOR:** [Green Hydrogen Project](#)
- **KAZAKHSTAN:** [Ministry of Energy Auctions- for Construction of RES Plants in Kazakhstan](#)

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## **ELECTRICTY INFRASTRUCTURE**

- **CAMBODIA:** [Design, Supply, Installation and Commissioning of 230 kV and 115 kV Outdoor Substations](#)
- **PAPUA NEW GUINEA:** [Design, Supply, Installation and Commissioning of Transmission Line and Substation Works](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)

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## **FOSSIL ENERGY**

- **ISRAEL:** [Tender for a 600-900 MW Combined Cycle Power Plant](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)
- **BRAZIL:** [Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- **UAE:** [Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- **UAE:** [Petrol Station Services Management](#)

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## **ENVIRONMENTAL TECHNOLOGIES**

- **UZBEKISTAN:** **Uzbekistan Feasibility study for water and wastewater projects**  
The EBRD is funding two feasibility studies to assess, structure, and approve two water/wastewater projects, with the studies valued at EUR 2 million. [Tender Notice](#) (scroll to #007202) Due Date: September 7, 2022 Contact: [Janelle Weyek](#)
- **BOZNIA & HERZEGOVINA:** **Multi-component water project**

**Boznia and Herzegovina** State-owned Komunalno Brcko water company will use a EUR 6.5 million loan from the EBRD to fund a **multi-component water project**. Details on the project and its components, including consultancy services are available [HERE](#). **Due date:** September 9, 2022 **Contact:** [Janelle Weyek](#)

- **CROATIA: Construction of a Water Purification Plant in Split**  
The EBRD is funding the **construction of a Water Purification Plant in Split, Croatia**. There are also several associated consulting opportunities (ESG assessment, procurement support, etc.). More details are available [HERE](#). **Contact:** [Janelle Weyek](#)
- **KYRGYZ REPUBLIC: Water and wastewater rehabilitation project.**

**Kyrgyz Republic** State-owned Naryn Water Company will use EBRD funds for a **water and wastewater rehabilitation project**. The link to the invitation for tenders is available [HERE](#). **Contact:** [Janelle Weyek](#)

- **TURKEY: 59-km long water transmission line, 3 drinking water tanks (16,000 m3), and a water treatment plant (300,000 m3/day)**

**Turkey Project in pre-tender stage;** the project envisions constructing a **59-km long water transmission line, 3 drinking water tanks (16,000 m3), and a water treatment plant (300,000 m3/day)** in Bursa, Turkey. Financing is expected to be approved on December 16th, 2022. **Contact:** [Janelle Weyek](#)

- Also planning to hire **3 consultants:** - Technical, Financial, Environmental, and Social Due Diligence - Advance Procurement Support - Monitoring/Implementation Support Project Summary  
Doc: [HERE](#) **Contact:** [Janelle Weyek](#)