



WORLD TRADE CENTER[®] DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

APRIL 2023 LEADS

ENVIRONMENTAL TECHNOLOGIES

- **COLOMBIA: Water Treatment Plant**
 - The city of Bogota water, wastewater and sewage public utility is looking to contract under the private law concession modality all the activities necessary for financing, the preparation and delivery of studies and designs, and the execution of the execution units, as well as social and environmental management, start-up, stabilization, partial reversal, operation, maintenance and reversal of the **Canoas Wastewater Treatment Plant**. Estimates value of the project: \$937 million.
 - Website: [Contracting and Purchasing Portal](#)
 - For additional information, contact Norcia.Ward-Marin@trade.gov

- **BAHRAIN: Sewage Treatment Plant**
 - The Bahrain Ministry of Works (MoW) is initiating a new \$160m Sewage Treatment Plant (STP). The location of the plant is at the scoping stage. The STP will feature, primary, secondary and tertiary treatment processes. Via a public tendering process, MoW is seeking a U.S. contractor to design, build, run and operate the STP. Phases 1 and 2 of the project are expected to have a treatment capacity of 40,000 and 60,000 cubed meters per day respectively. The annual OpEx is estimated at \$3.7m.
 - EXIM financing to be considered for this project to support higher U.S. content.
 - Website: <https://www.mow.gov.bh/>
 - Questions? Contact Imane Alalaiwat(AlalaiwatIA@state.gov), Commercial Specialist, U.S. Embassy Manama

- **URUGUAY: Water Infrastructure Public Tender**

- The Neptuno Project entails the development of a new water intake to supply Montevideo, part of Canelones and San José. It will demand the construction of a water treatment plant with a daily capacity of 200 million cubic meters and a 50-mile-long of ductile iron pipeline to transport water to the metropolitan area. This project was presented as a private initiative by a local consortium and has an estimated value of \$258 million. The scope of the project includes design, construction and maintenance of the work, while the state-owned company OSE will be in charge of its operation. Due date: May 4, 2023, at 2:00 PM (EDT).
- [Uruguay Water Infrastructure Market Intelligence](#)

For additional information, contact Alicia.Machado@trade.gov

- **ANGOLA: Tender Construction of Septage Treatment Plants**
 - The **Ministry of Water & Energy of Angola**, through the **National Directorate of Water** opened prequalification contractors for construction works of **faecal sludge (septage) treatment plants** and transfer stations in **Benguela, Baia Farta, Lobito and Catumbela**.
 - [ADB Procurement Framework](#)
 - For additional information, contact Elsa Ramos, Director of National Water Directorate, Ministry of Energy and Water. proc@ctis.ao
 - Questions? Contact Robert.Scully@trade.gov
- **KAZAKHSTAN: EBRD General Procurement Notice - Wastewater Treatment Plant Project**
 - Please see below for information about a **wastewater treatment plant project in Karaganda**. Karaganda Su, a water and wastewater company in the city of Karaganda, intends to use the proceeds of a loan from EBRD for the reconstruction of the existing or construction of a new Wastewater Treatment Plant (“WWTP”) with an average capacity of 100,000 m³/day and a maximum capacity of 160,000 m³/day in Karaganda and rehabilitation of the associated wastewater (“WW”) treatment infrastructure. The project has an **estimated total value of 31,800,000 million EUR**.
 - The project was published on February 1, 2023, and the estimated **start date of procurement is February 10, 2023**.
 - Link to Notice:
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=24721225>
 - Questions? Contact Crystal.Denys@trade.gov
- **KAZAKHSTAN: EBRD General Procurement Notice - Wastewater Treatment Plant Modernization Project**
 - Please see below for information about a **wastewater treatment plant modernization project in Aktobe**. The Joint Stock Company Aqtobe Su Energy

Group intends to use the proceeds of a loan and grant administered by EBRD for the modernization of a Wastewater Treatment Plant (“WWTP”) to restore its capacity to 100,000 m³/day, in addition to the modernization of associated infrastructure. The proposed wastewater treatment capacity shall be sufficient to serve 500,000 people and could be expanded in the future following expansion of the sewerage network. The project has an **estimated total value of 39,900,000 million EUR**.

- The project was published on February 7, 2023, and the estimated **start date of procurement is March 1, 2023**.

Link to Notice:

<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=24713061>

- We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project’s technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP.
 - Questions? Contact Chyrstal.Denys@trade.gov
- **JORDAN: EBRD General Procurement Notice - \$12 Million Wastewater Pre-Treatment Facility Project**
 - Please see below for information about a **wastewater pre-treatment facility project in Jordan**. EBRD is providing a loan of up to **\$12 million** to the Water Authority of Jordan to (i) support the upgrade and expansion of the pre-treatment facility at Ain Ghazal Pre-Treatment Plant from a peak capacity of 330,000 m³/d to 726,712 m³/d in order to accept and treat the expected incoming flows at AGTP until 2045, and (ii) the decommissioning of the redundant septic tank reception facility, which will be replaced by a new septic tank in Al Ghabawi. The project has an **estimated total project value of \$12,000,000**.
 - The project was published on February 23, 2023, and the estimated **start date of procurement is March 1, 2023**.
 - **Link to Notice:**
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=25252976>
 - **Link to Project Summary Document:** <https://www.ebrd.com/work-with-us/projects/psd/51888.html>
 - We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project’s technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP.
 - Questions? Contact Chyrstal.Denys@trade.gov

- **UZBEKISTAN: EBRD Invitation for Tenders - EUR 60 Million Wastewater Treatment Plants Project**
 - EBRD approved a loan of up to \$60 million to the Republic of Uzbekistan, to finance water utility Xorazm Suv Ta'minoti LLC's Priority Investment Program. The Priority Investment Program includes investments in water and wastewater infrastructure such as the construction of new water intakes and renewal of pumping stations, water and wastewater treatment facilities, and the installation of household and bulk meters. At this stage of the project, the project implementing entity JSC Uzsuvtaminot has requested:
 - Design and construction of wastewater treatment plants (WWTPs) in Khiva and Pitnak, including an incoming collector to the Pitnak WWTP.
 - **Invitation for Tenders:**
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=24087755>
 - **Project Summary Document:** <https://www.ebrd.com/work-with-us/projects/psd/horezm-water-project.html>
 - EBRD published this invitation for tenders on February 20th, 2023, and it **closes on April 21st, 2023.**
 - We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project's technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP.
 - Questions? Contact Chyrstal.Denys@trade.gov

- **KYRGYZ REPUBLIC: EBRD Invitation for Tenders - EUR 4 Million Water Supply Infrastructure Modernization Project**
 - EBRD approved a loan of up to **EUR 1.6 million** to the Kyrgyz Republic for the benefit of the municipal water company in the city of Isfana. This loan will support the modernization of the Isfana water supply infrastructure and will be co-financed by a **EUR 2.4 million** investment grant from the EU Investment Facility for Central Asia. The project will focus on the rehabilitation of water systems, the introduction of household metering, and the modernization of operational and maintenance equipment. At this stage of the project, the Municipal Enterprise "ISFANA TAZA SUU" has requested:
 - Construction works to support water abstraction, water storage, water treatment, and water supply networks.
 - **Invitation for Tenders:**
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=25289825>
 - **Project Summary Document:** <https://www.ebrd.com/work-with-us/projects/psd/49274.html>
 - EBRD published this invitation for tenders on March 6th, 2023, and it **closes on April 20th, 2023.**

- We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project's technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP.
 - Questions? Contact Chyrstal.Denys@trade.gov
- **KYRGYZ REPUBLIC: EBRD Invitation for Tenders - EUR 5.3 Million Wastewater Networks Project**
 - EBRD approved a loan of up to **EUR 1.0 million** to the Kyrgyz Republic, to be transferred to the city of Kara-Suu for the benefit of the Kara-Suu Water Company for the improvement of water supply and selected wastewater services. The EU Investment Facility for Central Asia (IFCA) will provide a grant in the amount of **EUR 3.3 million** to co-finance the implementation of this project. Additional co-financing in the amount of **EUR 1.0 million** is expected from an IFI. The overall objectives of this project are to rehabilitate the water supply, selected wastewater improvements, and improve financial and operational management. At this stage of the project, the Kara-Suu Water Company has requested: Construction works for wastewater networks.
 - **Invitation for Tenders:**
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=25003958>
 - **Project Summary Document:** <https://www.ebrd.com/work-with-us/projects/psd/karasuu-water-subproject.html>
 - EBRD published this invitation for tenders on March 10th, 2023, and **it closes on April 24th, 2023.**
 - We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project's technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP.
 - Questions? Contact Chyrstal.Denys@trade.gov

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HEALTHCARE & HEALTH TECH

- **PHILIPPINES: National Insurance Systems**
A network of hospitals across Philippines are studying to partner with a U.S. company that has experience in working on national insurance systems.

To learn more about the trade leads above, please email Tony.Michalski@trade.gov; Taylor.Little@trade.gov.

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RENEWABLE ENERGY

- **ISRAEL:** [Pre-Qualification for 300MW Photovoltaic Plant in Israel](#)

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ELECTRICITY INFRASTRUCTURE

- **SOUTH AFRICA:** [513 MW RFQ and RFP for Battery Energy Storage Capacity of the IPP Procurement Programme](#)

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FOSSIL ENERGY

- **OMAN:** [EPC Partnership to Explore and Produce Oil from a Well in the Sultanate of Oman](#)
- **NIGERIA:** [Flare Gas to Liquid Technology \(GTL\), HVAC OEMs, Automated NDT Inspection, Automated Surface Preparation for Pipeline and Pressure Vessels](#)
- **BARBADOS:** [Twenty-two Available Oil and Gas Blocks Located in the Barbados Exclusive Economic Zone](#)

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MARCH 2023 LEADS

ADVANCED MANUFACTURING

- **BRAZIL: Foam and Rubber**
A Brazilian manufacturer is looking to source cross-linked polyethylene foam and extruded polymer laminated materials. Details [HERE](#).
- **EGYPT: Steel Drum Manufacturing**
Assemble a full or complete production line for manufacturing conical and cylindrical steel drums. The lines should handle a capacity of 100 and 250 drums per hour (DPH). U.S. Companies please click [HERE](#) to register your interest and for further details.
- **UNITED KINGDOM: Low-Cost Printed Circuit Boards**

A British Printed Circuit Board (PCB) manufacturer and supplier is looking to partner with a high volume/lower cost U.S. PCB manufacturer. Details [HERE](#).

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AUTOMOTIVE & SMART MOBILITY

- **ARMENIA: Automatic System for Weighing and Detecting Heavy-Duty Vehicles (HDV)**

The Republic of Armenia intends to implement an automatic system for weighing and detecting heavy-duty vehicles(HDV), and is seeking tenders for the following:

Development of a digital information system coupled with the measuring stations to be installed. The system should possess functional capabilities to collection, store, process, analyze and transfer data to the operator in real time through specialized software. The information system should be synchronized with relevant digital platforms of the government, ensuring data exchange and interoperability.

Installation of devices for weighing, video-recording, determining dimensions of HDVs as well as traffic intensity and speed measurement. Ensuring collection and transfer of relevant data to the centralized automatic information system.

Contacts: Office.Yerevan@trade.gov & yerevanbusiness@state.gov.

- **SAUDI ARABIA: Advance Technology for Logistics Management of School Bus Fleet**

Rafed Transportation Services (company that works with Saudi Ministry of Education) is seeking a U.S. company that can provide advance technology for logistics management of school bus fleet.

Contact: Saad.Ahmed@trade.gov

- **UKRAINE: Ukraine Public Transportation Framework Project**

European Bank of Reconstruction and Development is seeking tenders for its project with Ukraine Public Transportation Framework, which includes a €2.75 million investment grant from the EU NIP and a €1.7 million investment grant from the EBRD Crisis Response Special Fund benefiting from the US government contribution. [Learn More](#)

Contact: Chrystal.Denys@trade.gov

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HEALTHCARE & HEALTH TECH

- **THAILAND: U.S. Soap Products**

Company is seeking U.S.-based wholesalers that can supply varieties of U.S. soap products.

- **HONG KONG: Manufacturers to develop effervescent tablets**

Company is looking for a contract manufacturer to help develop effervescent tablets.

- **URUGUAY: Manufacturers of Medical Equipment**

Company is interested in developing relationships with manufacturers of medical imaging equipment such as CT, MRI, RX & ULTRASOUND. The company is not looking for refurbished equipment or small companies.

To learn more about the trade leads above, please email Tony.Michalski@trade.gov; Taylor.Little@trade.gov.

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ENVIRONMENTAL TECHNOLOGIES

- **UZBEKISTAN: EBRD General Procurement Notice: \$30 Million Water Improvement Project**

- Please see below for information about a water improvement project in Tashkent. The Republic of Uzbekistan intends to use part of the proceeds of a loan from/grant administered by EBRD towards the cost of this project. The project has an estimated total value of \$30,000,000. The project was published on January 17, 2023, and the estimated start date of procurement is January 20, 2023.
- Link to Notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=24740698>
- Link to Project Summary Document: <https://www.ebrd.com/work-with-us/projects/psd/tashkent-water-improvement-project.html>
- We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project's technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP. Contact Chrystal.Denys@trade.gov with [questions](#).

- **AZERBAIJAN: USAID Direct Purchase of Water Pumps**

USAID is planning to co-finance the purchase and installation of two submersible pumps for agriculture and residential water supply. This project is for Azerbaijan. The cost of direct purchase will be covered by USAID Mission and the Azerbaijani Government on 50/50 percentage basis. It will be a direct purchase. No outside financing is required. Contact Evan.Johnson@trade.gov or Garret.Mitchell@trade.gov with questions.

- **GEORGIA: EBRD Invitation for Tenders: \$19 Million Mobile Landfill Equipment**

- EBRD approved a loan of \$19 million to Georgia Sovereign (borrower) to implement Phase II of the Adjara Solid Waste Management Project. This

financing will support the acquisition of solid waste management equipment that will enable Adjara Waste Management Company Ltd. (beneficiary) to start new landfill operations. At this stage of their project, the Adjara Waste Management Company Ltd. has requested: Mobile landfill equipment.

- Invitation for Tenders:
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=25215315>
 - Project Summary Document:
<https://www.ebrd.com/work-with-us/projects/psd/52887.html>
 - EBRD published this invitation for tenders on February 20th, 2023, and it closes on March 22nd, 2023.
 - We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project's technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP. Contact Chrystal.Denys@trade.gov with questions.
- **KAZAKHSTAN: EBRD Wastewater Treatment Plant Modernization Consultancy Opportunity**
The European Bank for Reconstruction and Development is funding a consultancy opportunity to support the Taraz, Kazakhstan authorities to support a wastewater treatment plant construction project. This project was listed by EBRD on January 25th and closes on March 10th. The Assignment is expected to start March 2023 and has an estimated overall duration of 45 weeks.
For more information, contact Chrystal.Denys@trade.gov
 - **AZERBAIJAN: EBRD Solid Waste Management Improvement Project**
The European Bank for Reconstruction and Development is funding a consultancy opportunity to support the Azerbaijan authorities. This project was listed by EBRD on February 22nd and closes on March 17th. The Assignment is expected to start Q2 2023 and has an estimated overall duration of 30 months.
For more information, contact Chrystal.Denys@trade.gov
 - **UKRAINE: EBRD Invitation for Tenders: Leachate Treatment System**
 - EBRD approved a loan of EUR 28.5 million to Communal Enterprise “Spetskomuntrans” to finance the rehabilitation and modernization of solid waste infrastructure in the City of Khmelnytskyi. “Spetskomuntrans” is a municipal company wholly owned by the City of Khmelnytskyi, responsible for the collection, treatment and disposal of municipal solid waste. At this stage of their project, “Spetskomuntrans” has requested a new leachate treatment system.
 - Invitation for Tenders:
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=12724683>
 - Project Summary Document:

- <https://www.ebrd.com/work-with-us/projects/psd/50729.html>
 - EBRD published this invitation for tenders on January 18th, 2023, and it closes on March 27th, 2023.
 - We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project's technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP. Contact Chyrstal.Denys@trade.gov with questions.
- **KYRGYZ REPUBLIC: EBRD Invitation for Tenders: 4million EUR for New Wastewater Treatment Plant**
 - EBRD approved a loan of EUR 4 million to the City of Jalal-Abad to finance critical water and wastewater investments including the rehabilitation of water and wastewater networks, metering, construction of a new wastewater treatment plan, and the procurement of laboratory equipment. At this stage of their project, the City has requested construction of a new wastewater treatment plant and repair of the old wastewater treatment plant.
 - Invitation for Tenders:
<https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=12493197>
 - Project Summary Document:
 - <https://www.ebrd.com/work-with-us/projects/psd/kr-water-frameworkjalalabad-water-ii-subproject.html>
 - EBRD published this invitation for tenders on February 13th, 2023, and it closes on April 4th, 2023.
 - We urge interested U.S. companies to register in the EBRD ECEPP in order to access detailed information such as the project's technical and financial requirements, expected outcome, qualification requirements, contract duration, planned contract start date, and any other relevant information. Click [here](#) to register with the EBRD ECEPP. Contact Chyrstal.Denys@trade.gov with questions.

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RENEWABLE ENERGY

- **PAKISTAN:** [600 MW Solar Project on Build, Own, Operate and Transfer \(BOOT\)](#)
- **NIGERIA:** [RFQ - Concession of the 700MW Zungeru Hydropower Dam](#)
- **TUNISIA:** [3 calls for tenders for the development of solar and wind projects over 2023-2025 with a total capacity of up to 1.7 GW](#)

- **URUGUAY:** [Series of Offshore Green Hydrogen and Wind Tender Rounds Starting 2023](#)
- **ITALY:** [Giva Srl – Representation of U.S. manufacturers of Solar Panels in Italy](#)

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ELECTRICITY INFRASTRUCTURE

- **TRINIDAD&TOBAGO:** [Tender for One 33Kv Metal Clad Switchgear with Sixteen Circuit Breakers and 2500 Ampere Busbar Rating](#)
- **NEPAL:** [Procurement of Plant Design, Supply, Delivery, Installation, Testing and Commissioning of: Lot 1: Lapsiphedi-Ratmate-New Hetauda 400kV D/C Transmission Line | Lot 2: Ratmate-New Damauli 400kV D/C Transmission Line | Lot 3: New Damauli-New Butwal 400kV D/C Transmission Line \(Base\) And New Butwal - Nepal/India Border 400kV D/C Transmission Line \(Option\)](#)
- **KAZAKHSTAN:** [Modernization of street lighting system in the city of Ust-Kamenogors](#)

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FOSSIL ENERGY

- **POLAND:** [Warter Fuels Seeking Raw Material for Production of Aviation, Rally, and Alkylate Gasolines](#)
- **NIGERIA:** [Stelog Ltd. Seeking U.S. OEMs and EPC Companies for JV partnership](#)
- **NIGERIA:** [Partnership w/OEMs for LPG process equipment, fiberglass LPG cylinders, and steel](#)
- **BRAZIL:** [Petrobras' Divestment Program—onshore, offshore and downstream assets and Oil Exploration Open Acreage Opportunities](#)

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FEBRUARY 2023 LEADS

MARINE TECHNOLOGY

- **CAMEROON: Open Call for Tenders for Port Authority of Douala Expansion**
Within the framework of the modernization of current infrastructure of the Port of Douala-Bonaberi and its extension to the deep-sea site of Manoka Island, the Port Authority of Douala (PAD) is seeking and encouraging foreign and national investors to bid on projects for the construction of port and urban infrastructure. Expires March 31, 2023. Contact: joseph.nguenentepe@pad.cm

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FOSSIL ENERGY

- **NIGERIA:** [Flare Gas to Liquid Technology \(GTL\), HVAC OEMs, Automated NDT Inspection, Automated Surface Preparation for Pipeline and Pressure Vessels](#)
- **BARBADOS:** [Twenty-two Available Oil and Gas Blocks Located in the Barbados Exclusive Economic Zone](#)

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ENVIRONMENTAL TECHNOLOGIES

- **ALGERIA: Copper and Aluminum Waste Recycling and Processing Furnace RFQ**
Summary: Supply a copper and aluminum waste recycling and processing furnace. The buyer, Algeria's largest cable manufacturer, seeks a furnace with a transformation capacity of 30,000 tons per day. The buyer will attend DistribuTECH in San Diego in February 2023. [Respond Now](#)

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AUTOMOTIVE & SMART MOBILITY

- **LITHUANIA:** ERBD Green Cities pre-tender – up to \$48.25 million Vilnius purchase of battery/electricity powered trolleybuses.
Borrower contact information: <http://www.vilniausviesasistransportas.lt>
Rymvydas Totoraitis rimvydas.totoraitis@vilniausvt.lt +370 85 2394 783
UAB "Vilniaus viesasis transportas" Zolyno g. 15, 10209 Vilnius
Project Summary: <https://www.ebrd.com/work-with-us/projects/psd/54153.html>
Contacts: Chrystal.Denys@trade.gov and Janelle.Weyek@trade.gov
- **MALTA:** Electric Vehicles for General Use Purposes within the Maltese Public Service -
Tender Opening date: 02/28/2023.
Lot 1 - Supply of 194 passenger vehicles (5 passengers)
Lot 2 – Supply of 30 passenger vehicles (8 passengers)

Lot 3 – Supply of 16 commercial small vehicles

Lot 4 – Supply of 10 Commercial large vehicles

Tender:

<https://www.etenders.gov.mt/epps/cft/prepareViewCfTWS.do?resourceId=9522394>

Contact: Suzanne.Rothman@trade.gov

- **MEXICO:** Daimler Trucks Mexico (DTM) is a manufacturer of trailer trucks since 2007. The brand has one manufacturing plant in Estado de Mexico for their Freightliner and Sterling Class vehicles. Their second plant is in Saltillo, Coahuila for the production of tractor trucks Freightliner Class 8.

<https://www.daimler.com.mx/view/index>

DTM is interested in U.S. suppliers of rubber seals, molded rubber parts, blow molding, plastic injection molding (spot welding) and back-up alarms.

Contact: Monica.Martinez@trade.gov

- **U.A.E:** Dubai Roads & Transportation Authority (RTA) in Dubai is seeking a supply of electric buses for public transportation.

Contact: Nasereddine.gouami@trade.gov.

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ENVIRONMENTAL AND SOCIAL IMPACT ASSESTMENT

- **MOZAMBIQUE:** [Environmental and Social Impact Assessment for the Syrah Balama Graphite Mine Project](#)

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JANUARY 2023 LEADS

RENEWABLE ENERGY

- **GUYANA:** [EPC of 8 Utility Scale Ground-Mounted Solar PV Plants \(total 33 MWp\) w/Battery Energy Storage Systems](#)
- **NIGERIA:** [RFQ - Concession of the 700MW Zungeru Hydropower Dam](#)
- **TUNISIA:** [3 calls for tenders for the development of solar and wind projects over 2023-2025 with a total capacity of up to 1.7 GW](#)
- **INDONESIA:** [MRT Jakarta Renewable Energy Initiative Feasibility Study](#)
- **URUGUAY:** [Series of Offshore Green Hydrogen and Wind Tender Rounds Starting 2023](#)

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ELECTRICITY INFRASTRUCTURE

- **CANADA:** [Ontario's electricity operator procuring clean power generation and energy storage products and equipment](#)
- **UKRAINE:** [EBRD - Equipment to Implement the Emergency Repairs and Restoration of the Ukrainian Power Transmission System](#)
- **NEPAL:** [Procurement of Plant Design, Supply, Delivery, Installation, Testing and Commissioning of: Lot 1: Lapsiphedhi-Ratmate-New Hetauda 400kV D/C Transmission Line | Lot 2: Ratmate-New Damauli 400kV D/C Transmission Line | Lot 3: New Damauli-New Butwal 400kV D/C Transmission Line \(Base\) And New Butwal - Nepal/India Border 400kV D/C Transmission Line \(Option\)](#)
- **KAZAKHSTAN:** [Modernization of street lighting system in the city of Ust-Kamenogors](#)

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FOSSIL ENERGY

- **NIGERIA:** [Partnership w/OEMs for LPG process equipment, fiberglass LPG cylinders, and steel](#)
- **NIGERIA:** [Contract for Underwater Inspection of Offshore Facilities \(Structures & Risers\) Services](#)
- **BRAZIL:** [Petrobras' Divestment Program—onshore, offshore and downstream assets and Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)

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AUTOMOTIVE & SMART MOBILITY

- **EBRD:** [The European Bank for Reconstruction and Development \(EBRD\) approved a loan in Pristina, Kosovo for up to EUR 10 million to purchase 30 new buses, comprising 24 Euro VI buses and 6 battery electric buses and related charging infrastructure, which will be added to the existing bus fleet of Trafiku Urban.](#)

This project is in its pre-tender stage, so an excellent time for interested U.S. companies to file a proposal. For more information, please contact Janelle.Weyek@trade.gov.

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ENVIRONMENTAL TECHNOLOGIES

- **KAZAKHSTAN: Environmental Assessment for Metals Plant**
 A leading steel and mining company in Kazakhstan is seeking U.S. environmental audit companies for the assessment of the impact on the environment and climate in Temirtau for the operation of a metallurgical plant. Companies interested in pursuing this opportunity may receive more information by contacting Alem.Abubakirova@trade.gov
- **THAILAND: Waste Management Technologies for Plastics Recycling**
 The second largest cement producer in Thailand is seeking to connect with U.S. companies with expertise in waste management technologies, in particular suppliers of chemical recycling solutions for plastic waste. For more information, please contact: Suttharud.Liangwonnarn@trade.gov
- **TUNISIA: Water Desalination Technology for Groundwater**
 Olive oil producer located in Tunisia is seeking U.S. suppliers of water desalination technologies for brackish (briny) groundwater for agricultural purposes. The company has worked with the Government of Tunisia's Water Research Institute to determine that the best suitable technology would be low pressure reverse osmosis. Interested companies please reach out to: Laura Arriaza-Roht (ArriazaL@state.gov), Matt Jamrisko (jamriskoms@state.gov), and Maha Ben Slimene (BenSlimeneM@state.gov) from the U.S. Embassy.
- **TURKEY: Carbon Capture Technologies**
 Established Turkish climate policy think-tank association seeks to represent U.S. companies in the growing carbon capture technology sector. For more information on partnership or opportunities in the Turkish market, please contact: Yaprak.Cakilcioglu@trade.gov
- **TURKEY: Wastewater Recovery Plant for Soft Drink Producer**
 The European Bank for Reconstruction and Development (EBRD) is providing private sector funding for a Turkish soft drink producer to, among other projects, build a wastewater recovery plant for one of its factories. The waste water plant is aimed at recycling the large percentage (up to 85%) of waste water produced by production facility, including treatment of re-cycled waters back to drinking water standards. Financing approval is expected in January 2023, and more details are included here: <https://www.ebrd.com/work-with-us/projects/psd/53951.html>. For additional information please contact: Yaprak.Cakilcioglu@trade.gov

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HEALTHCARE & HEALTH TECH

- **PHILIPPINES: Looking for U.S.-based Companies that Supply MRI-Compatible Anesthesia Machines**
[McGC Meditel Corporation is a long-time client of CS Philippines. They are currently looking for U.S.-based companies that supply MRI-compatible anesthesia machines.](#)

[More information can be found on the trade lead form attached.](#)

- **TAIWAN: Fish Oil and Cod Liver Oil**
[Company is interested in purchasing Fish Oil and Cod Liver Oil from US manufacturers directly.](#)
- **HONGKONG: Looking for Supplements Related to Joint-Care, Immune Support, Sleep Aid, Cardiovascular Health, Healthy Ageing and Slimming Products**
[This first HK company is looking for supplements related to joint-care, immune support, sleep aid, cardiovascular health, healthy ageing and slimming products. They are also considering effervescent tablets, functional food and powder.](#)
- **HONGKONG: Seeking a Manufacturer to Help Develop Joint Supplement**
[This second HK company is seeking a manufacturer to help develop joint supplement containing only 1 ingredient – 100% bioactive collagen peptide. The U.S. manufacturer must have experience selling to the Hong Kong and China supplement market. Additionally, this company would like to find a U.S. manufacturer to help with developing a line of cosmeceutical skincare product.](#)
- **URUGUAY: In Need of Contrast Agent Supplier for Shipments**
[In need of contrast agent supplier for upwards of 70,000 units over quarterly shipments. To learn more about the trade lead above, please email \[Tony.Michalski@trade.gov\]\(mailto:Tony.Michalski@trade.gov\); \[Margaret.Gotlieb@trade.gov\]\(mailto:Margaret.Gotlieb@trade.gov\).](#)

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DECEMBER 2022 LEADS

DESIGN & CONSTRUCTION

- **COLOMBIA: Maritime Terminals and Docks**
A private port initiative in Colombia named Royal Port is interested in connecting with U.S. companies that could build maritime terminals and docks. The port will handle liquid bulk and potentially green hydrogen in Barranquilla, Colombia. The project is a private initiative of European companies as Boskalis, Vinci and Witteveen+Bos. Construction is expected to start in 2024. However, the representatives of Royal port are interested in connecting with detail engineering U.S. Companies. Contact Stephanie.Delgado@trade.gov with questions.
- **PHILIPPINES: A Feasibility Study to Assess the Viability of Developing an Ore-to-Battery Grade Nickel Sulfate/Hydroxide and Cobalt Sulfate Processing Facility to Produce Battery Grade Precursor Material**

Eramen Minerals Inc. (“EMI”) invites submissions of qualifications and proposal data from interested U.S. firms that are qualified on the basis of experience and capability to conduct a Feasibility Study to assess the viability of developing an ore-to-battery grade nickel sulfate/hydroxide and cobalt sulfate processing facility to produce battery grade precursor materials (“Project”) in the Philippines. The Proposal submission deadline is 4 p.m. EST on January 5, 2023, and 5 p.m. Manila Time on January 6, 2023. The U.S. firm selected will be paid in U.S. dollars from a US \$1,027,720 grant to the Grantee from the U.S. Trade and Development Agency. Contact Bebe.Montesines@trade.gov with questions.

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FOSSIL ENERGY

- **NIGERIA:** [Partnership w/OEMs for LPG process equipment, fiberglass LPG cylinders, and steel](#)
- **BRAZIL:** [Petrobras' Divestment Program—onshore, offshore and downstream assets and Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)

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ELECTRICITY INFRASTRUCTURE

- **ANGOLA:** [Supply, Installation & Commissioning of Meters and Meter Control Center for the RPP \(Revenue Protection Program\)](#)
- **UKRAINE:** [EBRD - Equipment to Implement the Emergency Repairs and Restoration of the Ukrainian Power Transmission System](#)

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RENEWABLE ENERGY

- **INDIA:** [RFS for Selection of Solar PV Module Manufacturers](#)
- **NIGERIA:** [RFQ - Concession of the 700MW Zungeru Hydropower Dam](#)
- **MOZAMBIQUE:** [Invitation for Prequalification - Two 30MW Solar PV plants](#)

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HEALTHCARE & HEALTH TECH

- **TAIWAN: Purchasing Fish Oil and Cod Liver Oil**
Good Nice Development Technology is interested in purchasing Fish Oil and Cod Liver Oil from US manufacturers directly.

To learn more about the trade lead above, please email Tony.Michalski@trade.gov;
Margaret.Gotlieb@trade.gov.

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ADVANCED MANUFACTURING

- **BRAZIL: Foam and Rubber**
A Brazilian manufacturer is looking to source cross-linked polyethylene foam and extruded polymer laminated materials. Details [HERE](#).
- **EGYPT: Steel Drum Manufacturing**
Assemble a full or complete production line for manufacturing conical and cylindrical steel drums. The lines should handle a capacity of 100 and 250 drums per hour (DPH). U.S. Companies please click [HERE](#) to register your interest and for further details.
- **United Kingdom: Low-Cost Printed Circuit Boards**
A British Printed Circuit Board (PCB) manufacturer and supplier is looking to partner with a high volume/lower cost U.S. PCB manufacturer. Details [HERE](#).

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AUTOMOTIVE&SMART MOBILITY

- **BRAZIL: Fire/Rescue Vehicles**
Fire/Rescue Vehicles with Automated Aerial Platforms for the State of Mato Grosso do Sul. For information, please contact Genard Burity at Genard.Burity@trade.gov.

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ENVIRONMENTAL TECHNOLOGIES

- **ARUBA: RFQ Sea Water Reverse Osmosis Plant**

The water and energy company of Aruba (W.E.B Aruba N.V) is looking for U.S. companies interested in participating in project to implement a new Sea Water Reverse Osmosis Plant (SWRO-3). More information and registration of interest can be found at: webaruba.com/rfq-swro3 For questions, please contact: Willem Remie RemieWJ@state.gov
- **MOLDOVA: EBRD Pre-Tender Flood Protection Project**
The European Bank for Reconstruction and Development (EBRD) will support the implementation of the [Chisinau Green City Action Plan](#) and will finance a blend of

solutions that help to control the attenuation, release and conveyance of rain and river water, ranging from i) restoring current storm drains, ii) piloting sustainable urban drainage solutions, iii) installation of flap valves, to iv) re-grading of river sections to increase capacity. Technical Cooperation and Grant Financing may be of interest to U.S. consultants. Project summary docs can be found at: <https://www.ebrd.com/work-with-us/projects/psd/52754.html> or for questions contact: Janelle.Weyek@trade.gov.

- **EBRD: Consultancy Services on Corporate Climate Governance (CCG)** The European Bank for Reconstruction and Development (EBRD) seeks to identify firms, consortium of firms or individual experts who will provide CCG Advisory Services, policy advice and capacity building activities to the EBRD and its clients. For more information please visit: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> (scroll to Regional: Corporate Climate Governance Client Support Facility - Component 3 - Register of Experts) or contact: MounseyC@ebrd.com.

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NOVEMBER 2022 LEADS

HEALTHCARE & HEALTH TECH

- **PHILIPPINES: MRI-Compatible Anesthesia Machines**

McGC Meditel Corporation is a long-time client of CS Philippines. They are currently looking for U.S.-based companies that supply MRI-compatible anesthesia machines.

- **ISRAEL: Looking for a Factory that Manufactures Lidocaine**

MegaDent Ltd. is looking for a factory that manufactures Lidocaine for dental use and has no distribution in Israel.

- **ISRAEL: Looking for Ready to Use, Ready to Administer Premixes as a Final Products for Home Care Patients**

Remedix-Care is a leading supplier of IV nutrition product, compounding preparations to home care patients and all hospitals throughout Israel. They are looking for ready to use, ready to administer premixes as a final product for home care patients.

- **PHILIPPINES: Surgical Pendants, Ceiling Supply Units, Thoracic Suction Machines, Manual Biphasic Defibrillators and Pneumatic Tourniquet**

Zenith Medical is looking for surgical pendants, ceiling supply units, thoracic suction machines, manual biphasic defibrillators and pneumatic tourniquets.

- **PALESTINE: Hospital Beds**

An American manufacturer of hospital beds that is ready to potentially license the technology to build sturdy beds.

- **ETHIOPIA: Integrated Diagnostic Center (IDC) PPP project**

Integrated Diagnostic Center: The PPP Directorate General under Ministry of Finance has announced Request for Prequalification (RFQ) for Integrated Diagnostic Center (IDC) PPP project, which envisions the development of integrated diagnostic center to provide quality and uninterrupted laboratory, pathology, and imaging services in Addis Ababa.

- **NIGERIA: Equipment Operators for Cancer Diagnostics and Treatment Equipment**

State Governor in Nigeria is seeking equipment operators for cancer diagnostics and treatment equipment.

To learn more about the trade leads above, please email Tony.Michalski@trade.gov; Margaret.Gotlieb@trade.gov; Nathalie.Jeudy@trade.gov .

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ENVIRONMENTAL TECHNOLOGIES

- **BAHRAIN: New Sewage Treatment Plant**

Supply technological solutions and provide expertise for the primary, biological, and tertiary treatment processes of a sewage treatment plant (STP). The facility aims to treat 40 thousand cubic meters per day. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Waste Recovery Technology**

Supply recycling solutions for spent industrial catalysts; automotive catalytic converters; ferrous metal; and sulfur waste from hydrocarbon production. The buyer seeks offers from suppliers of turnkey solutions or potential long-term partners. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Industrial Wastewater Processing Equipment**

Supply equipment and technologies for industrial wastewater and oily wastewater treatment. The buyer seeks offers from suppliers with turnkey solutions or potential long-term partners. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Waste Incineration Solution**

Supply an incineration solution/equipment for asbestos and for Askarel/PCB oil. The buyer seeks offers from suppliers with turnkey solutions or long-term partners. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Laboratory Equipment**

Supply laboratory equipment for water, soil, and air analysis. The buyer seeks equipment manufacturers or a long-term laboratory partnership. [U.S. Businesses: Respond Now](#)

- **ALGERIA: Water Pump**

Manufacture a submersible water pump, Franklin Electric or equivalent. The buyer seeks to use the equipment for its own uses and for broader Algeria distribution. [U.S. Businesses: Respond Now](#)

- **MOZAMBIQUE: Various Surveys Needed**

Consult on the development of a major new roadway. The Millennium Challenge Corporation seeks consulting services for a range of deliverables for the N1 Chimuarra – Nicoadala road project. Examples of work sought including an economic appraisal, traffic studies, a social assessment, resettlement policy frameworks, and a cost study for secondary improvements, etc. [U.S. Businesses: Respond Now](#)

- **EBRD: Consultancy Services on Corporate Climate Governance (CCG)** The European Bank for Reconstruction and Development (EBRD) seeks to identify firms, consortium of firms or individual experts who will provide CCG Advisory Services, policy advice and capacity building activities to the EBRD and its clients. For more information please visit: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> (scroll to Regional: Corporate Climate Governance Client Support Facility - Component 3 - Register of Experts) or contact: MounseyC@ebrd.com

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RENEWABLE ENERGY

- **URUGAY:** [Series of Offshore Green Hydrogen and Wind Tender Rounds Starting 2023](#)
- **ECUADOR:** [Green Hydrogen Project](#)

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ELECTRICITY INFRASTRUCTURE

- **UNITED ARAB EMIRATES:** [Electric Vehicle Fast Charging Infrastructure for Self-Driving Taxi Pilot Project for Public Transport Agency](#)

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FOSSIL ENERGY

- **KAZAKHSTAN:** [Modernization of the Combined Heat and Power Plant 2 \(CHP-2\) In Almaty with Conversion from Coal to Gas](#)
- **NIGERIA:** [Nigerian Gas Flare Commercialization Program \(NGFCP\)](#)
- **BARBADOS:** [Twenty-two Available Oil and Gas Blocks Located in the Barbados Exclusive Economic Zone](#)
- **NIGERIA:** [3 Units of 1.6MW Natural Gas Fire Generators](#)
- **NIGERIA:** [Contract for Underwater Inspection of Offshore Facilities \(Structures & Risers\) Services](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **NIGERIA:** [Supply of Underwater ROV Inspection Equipment, Lease of Diving Support Vessel for Contract with Chevron](#)

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DESIGN & CONSTRUCTION

- **TAIWAN:** **Looking to Partner with U.S. suppliers of Reverse Osmosis Membranes for the Upcoming Public Tenders**

Nedtex looking to partner with U.S. suppliers of reverse osmosis membranes for the upcoming public tenders for Taiwan's desalination plants, please see below. For more information, email Joyce.Tang@trade.gov.

- **TURKEY:** [EBRD pre-tender of EUR 125 million to be used for the construction of Dikimevi - Nato yolu metro line.](#)
- **BULGARIA:** [Construction and commissioning of a compressor station with all the auxiliary equipment to ensure a reliable and continuous operation for natural gas injection](#)

and withdrawal and a new gas metering station. One of three open public procurements announced by Bulgartransgaz EAD.

- **BULGARIA:** Design, construction and commissioning of underground facilities - ten new exploitation and three observation wells, as well as new gatherings that connect each exploitation well to the new compressor station. One of three open public procurements announced by Bulgartransgaz EAD.
- **BULGARIA:** Design, construction and commissioning of a gas pipeline with a length of about 41 km and a diameter of DN 700 mm, optic cable line and two gas pipeline pigging facilities. One of three open public procurements announced by Bulgartransgaz EAD.

Reach out to jasmine.braswell@trade.gov for more information about the trade leads listed above, or to learn about several additional trade leads in a variety of industries and markets.