



# WORLD TRADE CENTER<sup>®</sup> DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at [cstone@wtcde.com](mailto:cstone@wtcde.com).

## OCTOBER 2022 LEADS

### RENEWABLE ENERGY

- **URUGAY:** [Series of Offshore Green Hydrogen and Wind Tender Rounds Starting 2023](#)
- **ECUADOR:** [Green Hydrogen Project](#)

### ELECTRICITY INFRASTRUCTURE

- **UAE:** [Electric Vehicle Fast Charging Infrastructure for Self-Driving Taxi Pilot Project for Public Transport Agency](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)

### FOSSIL ENERGY

- **BULGARIA:** [Supply of 16 million MWh of LNG for 2023 calendar year](#)
- **NIGERIA:** [Contract for Underwater Inspection of Offshore Facilities \(Structures & Risers\) Services](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)

### HEALTHCARE & HEALTH TECH

42 Reads Way, Suite B • New Castle, DE 19720  
Phone 302-656-7905 • [www.wtcde.com](http://www.wtcde.com)

- **PHILIPPINES: MRI-compatible Anesthesia Machines**  
McGC Meditel Corporation is a long-time client of CS Philippines. They are currently looking for U.S.-based companies that supply MRI-compatible anesthesia machines.
- **PHILIPPINES: Surgical Pendants, Ceiling Supply Units, Thoracic Suction Machines, Manual Biphasic Defibrillators and Pneumatic Tourniquets**  
Zenith Medical is looking for surgical pendants, ceiling supply units, thoracic suction machines, manual biphasic defibrillators and pneumatic tourniquets.
- **PALESTINE: Hospital Beds**  
An American manufacturer of hospital beds that is ready to potentially license the technology to build sturdy beds.

To learn more about the trade leads above, please email [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov); [Margaret.Gotlieb@trade.gov](mailto:Margaret.Gotlieb@trade.gov); and [Nathalie.Jeudy@trade.gov](mailto:Nathalie.Jeudy@trade.gov).

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## **ENVIRONMENTAL TECHNOLOGIES**

- **EL SALVADOR: Anaerobic Digestion Systems for Municipal Solid Waste Energy Recovery Processes**  
A private firm in El Salvador is seeking U.S. providers of dry or high solid content anaerobic digestion systems for MSW energy recovery processes from the production of biogas, for the generation of thermal and electrical energy, through the use of combined cycle units. Seeking systems that can process around 70,000 Tons per year or more. For details, please contact: [Lidia.Sosa@trade.gov](mailto:Lidia.Sosa@trade.gov).
- **BULGARIA: Pre-Tender for Water and Wastewater Infrastructure**  
The EBRD is expected to finance the rehabilitation and upgrade of water and wastewater infrastructure in Sliven and Nova Zagora, Bulgaria. For details, please contact: [Janelle.Weyek@trade.gov](mailto:Janelle.Weyek@trade.gov) or [Chrystal.Denys@trade.gov](mailto:Chrystal.Denys@trade.gov).
- **ROMANIA: Pre-Tender for Modernization of Water and Wastewater Infrastructure and Services**  
The EBRD is expected to fund a loan of up to 18 million Euros for infrastructure modernization to Compania de Apa Targoviste-Dambovita. For more information, please contact: [Janelle.Weyek@trade.gov](mailto:Janelle.Weyek@trade.gov) or [Chrystal.Denys@trade.gov](mailto:Chrystal.Denys@trade.gov).
- **TAIWAN: Desalination Technologies including Reverse Osmosis Membranes**  
Private firm in Taiwan is seeking U.S. technology providers for current and upcoming desalination plant construction in Taiwan, including Reverse Osmosis Membranes. For more information, please contact: [Joyce.Tang@trade.gov](mailto:Joyce.Tang@trade.gov).

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## SEPTEMBER 2022 LEADS

### HEALTHCARE & HEALTH TECH

- **CZECH REPUBLIC: Beauty, cosmetic and aesthetic devices**  
A Czech beauty clinic, beauty products e-shop and importer, is looking for beauty, cosmetic and aesthetic devices from the United States to represent in the Czech Republic and European Union. The devices of interest include (but are not limited to) cryopolysis, lyposuction, facelifting, dermapern, ultrasound spatula, skin analyzer.
- **PHILIPPINES: Veterinary health care products**  
An importer and distributor of veterinary pharmaceuticals is looking for veterinary health care products in various preparations such as injectables, water solutions, water soluble and powder premix, tablets, eye and ear drops used to prepare antibiotics, vitamins/supplements, electrolytes, amino acids.
- **CHINA: US-made fertility related products**  
Leabon is looking for US-made fertility related products, which formula meets the needs of men or women wishing to have a child, improves the egg quality and stimulates energy metabolism of sperm and supplements that support mom and child during pregnancy and lactation.
- **THAILAND: High technology devices that use to prevention or diagnostic NCDs or non-communicable diseases**  
Innobic Asia is looking for high technology devices that use to prevention or diagnostic NCDs or non-communicable diseases (Stroke, Heart disease, Diabetes and Cancer).
- **INDIA: Hospitals and research centers in the U.S. for JV partnerships**  
Hinduja Hospital is looking forward to identifying leading hospitals and research centers in the U.S. for JV partnerships. Senior management of the Hinduja Hospital intends to visit the U.S. to personally meet with short listed hospitals for establishing a JV in the healthcare sector.
- **ISRAEL: Lidocaine for dental use**  
MegaDent Ltd. is looking for a factory that manufactures Lidocaine for dental use and has no distribution in Israel.
- **ISRAEL: New devices and accessories for the blind**

The Israel Center for the Blind, an advocacy group representing and incorporating the efforts of 80 vision impairment non-profit organizations nationwide, is looking for new devices and accessories for the blind, particularly for younger ages 3-18, as well as information on events and/or related conferences.

- **ISRAEL: Premixes as a final product for home care patients**  
Remedix-Care is a leading supplier of IV nutrition product, compounding preparations to home care patients and all hospitals throughout Israel. They are looking for ready to use, ready to administer premixes as a final product for home care patients.
- **ALGERIA: Management expertise for a 300-bed American surgical-medical center**  
Provide management expertise for a 300-bed American surgical-medical center. The list of care services includes heart, lung, and orthopedic surgery, neurosurgery, ophthalmology, plastic surgery, and visceral and urological surgery. The center will also offer care in nephrology, gastronomy, infectious diseases, and internal medicine.
- **HONG KONG: Hospital Beds**

To learn more about the trade leads above, please email [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov); [Margaret.Gotlieb@trade.gov](mailto:Margaret.Gotlieb@trade.gov); and [Nathalie.Jeudy@trade.gov](mailto:Nathalie.Jeudy@trade.gov).

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## **ENVIRONMENTAL TECHNOLOGIES**

- **MALAYSIA: Waste Grinding/Recycling Equipment**  
Private firm in Malaysia is seeking to source U.S. manufactured machines to shred/grind used shoes for recycling into building materials. For more information, please contact: [SiauWei.Pung@trade.gov](mailto:SiauWei.Pung@trade.gov)
- **TAIWAN: Desalination Technologies including Reverse Osmosis Membranes**  
Private firm in Taiwan is seeking U.S. technology providers for current and upcoming desalination plant construction in Taiwan, including Reverse Osmosis Membranes. For more information, please contact: [Joyce.Tang@trade.gov](mailto:Joyce.Tang@trade.gov)

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## **ADVANCED MANUFACTURING**

- **BRAZIL: Foam & Rubber**  
A Brazilian manufacturer of plantar orthotics is looking to source cross-linked polyethylene foam and extruded polymer laminated materials. Details [HERE](#).

- **UNITED KINGDOM: Low-Cost Printed Circuit Boards**  
A British Printed Circuit Board (PCB) manufacturer and supplier is looking to partner with a high volume/lower cost US PCB manufacturer. Details [HERE](#).

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## **AUGUST 2022 LEADS**

### **RENEWABLE ENERGY**

- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **ECUADOR:** [Green Hydrogen Project](#)
- **KAZAKHSTAN:** [Ministry of Energy Auctions- for Construction of RES Plants in Kazakhstan](#)

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### **ELECTRICITY INFRASTRUCTURE**

- **CAMBODIA:** [Design, Supply, Installation and Commissioning of 230 kV and 115 kV Outdoor Substations](#)
- **PAPUA NEW GUINEA:** [Design, Supply, Installation and Commissioning of Transmission Line and Substation Works](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)

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### **FOSSIL ENERGY**

- **ISRAEL:** [Tender for a 600-900 MW Combined Cycle Power Plant](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)
- **BRAZIL:** [Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- **UAE:** [Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- **UAE:** [Petrol Station Services Management](#)

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## ENVIRONMENTAL TECHNOLOGIES

- **UZBEKISTAN: Uzbekistan Feasibility study for water and wastewater projects**  
The EBRD is funding two feasibility studies to assess, structure, and approve two water/wastewater projects, with the studies valued at EUR 2 million. [Tender Notice](#) (scroll to #007202) Due Date: September 7, 2022 Contact: [Janelle Weyek](#)

- **BOZANIA & HERZEGOVINA: Multi-component water project**

**Boznia and Herzegovina** State-owned Komunalno Brcko water company will use a EUR 6.5 million loan from the EBRD to fund a **multi-component water project**. Details on the project and its components, including consultancy services are available [HERE](#). Due date: September 9, 2022 Contact: [Janelle Weyek](#)

- **CROATIA: Construction of a Water Purification Plant in Split**  
The EBRD is funding the **construction of a Water Purification Plant in Split, Croatia**. There are also several associated consulting opportunities (ESG assessment, procurement support, etc.). More details are available [HERE](#). Contact: [Janelle Weyek](#)

- **KYRGYZ REPUBLIC: Water and wastewater rehabilitation project.**

**Kyrgyz Republic** State-owned Naryn Water Company will use EBRD funds for a **water and wastewater rehabilitation project**. The link to the invitation for tenders is available [HERE](#). Contact: [Janelle Weyek](#)

- **TURKEY: 59-km long water transmission line, 3 drinking water tanks (16,000 m3), and a water treatment plant (300,000 m3/day)**

**Turkey Project in pre-tender stage**; the project envisions constructing a **59-km long water transmission line, 3 drinking water tanks (16,000 m3), and a water treatment plant (300,000 m3/day)** in Bursa, Turkey. Financing is expected to be approved on December 16th, 2022. Contact: [Janelle Weyek](#)

- Also planning to hire **3 consultants**: - Technical, Financial, Environmental, and Social Due Diligence - Advance Procurement Support - Monitoring/Implementation Support Project Summary  
Doc: [HERE](#) Contact: [Janelle Weyek](#)

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## **JULY 2022 LEADS**

## DESIGN & CONSTRUCTION

- **ISRAEL**

- **Railroad Rails for LRT Project:** [Shapir](#) is one of Israel's leading infrastructure companies. For a Light Rail Transit (LRT) project in Jerusalem, Shapir requires railroad rails, according to the following specifications and quantities: 54G2 R260 - 740pcs; 54G2 R340 - 675pcs; 50E4 R260 - 160pcs; 50E4 R340 - 50pcs. The length of each piece - 18 meters. Deadline: Shapir requires the rails urgently for a project that is already underway and is looking to sign an agreement with relevant manufacturers by **July 25, 2022**. Contact [Naama.Altman@trade.gov](mailto:Naama.Altman@trade.gov) with interest. Manufacturers should meet the following criteria:
  - ISO9001:2015 certificate
  - Proof of constructing the rails according to EN14811 for groove and EN13674-1 for vignole, or US equivalent standards
  - Signed letter of compliance to chapter 16.1 specifications of tracks by the supplier
  - Technical data sheets and tests of produced rails

- **TURKEY**

- The Turkish Embassy announced plans for a **Konya Air Base runway restoration project** for competitive bidding from qualified companies from all NATO countries worth 22 million Euros. (Konya is a military airfield near Istanbul which is also used for civilian air traffic.) contact [Jasmine.Braswell@trade.gov](mailto:Jasmine.Braswell@trade.gov) for more information
- A new consultancy tender to support a project in **Turkey**. The European Bank for Reconstruction and Development (EBRD) is supporting the Turkish Ministry of Industry and Technology to develop a Low Carbon Pathway (LCP) **for the cement industry**. The total estimate for the consultancy project is **EUR 175,000.00**. This project was published by EBRD on July 12th, and **closes on August 5th, 2022**. Link to the tender: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> , scroll down to #007096

- **KAZAKHSTAN**

- A consultancy tender to support a sustainable road maintenance and management project in Kazakhstan. The objective of the project is to develop a viable business case for the application and implementation of smart technology for ongoing road operations in Kazakhstan. This project was published by EBRD on June 12th, 2022, and **closes on August 5th, 2022**. The project is expected to **start in Q4 2022 and last for 11 months**. For more **information** visit <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> , and scroll down to PR #003997

- **MACEDONIA**

- A **General Procurement Notice** for the **construction of a 10 km long subsection of the TEN-T Route 6 motorway in North Macedonia**. The Public Enterprise for State Roads (PESR) will use proceeds from a **EUR 167 Million** Loan from The European Bank for Reconstruction and Development (EBRD) to cover the costs of the project. The Project also envisions hiring **8 consultants over the course of the project** for ESG assignments, project implementation, due diligence, and related assignments. Financing for Technical Cooperation will be provided by a grant package from the Western Balkans Investment Framework (WBIF) of **EUR 8.8 million**. The notice was published on July 7th, with an estimated start date of procurement on October 17th, 2022.  
General Procurement  
Notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=22221045>

- **JORDAN**

- In May 2019, Jordan Phosphate Mines Company has launched a public tender (no. T2019-19SH) for an investment opportunity to upgrade A1 and A3 stockpiled ores resources at Eshidiya Mine on a Build-Own-Operate-Transfer basis for 20 years. The Project involves the construction of an upgradation plant with a nominal design capacity of at least 2.0 million tons per annum in addition to the operation and production of ore concentrate with the confirmed specification required by JPMC for a period of 15 years with the option to extend the term of the BOOT Contract for an additional five years.  
Seeking: **U.S. companies that can supply equipment and machinery for Phosphate beneficiation plant** which is a project with an estimate value of 35-40 Million USD. Contact [Suzan.Barbour@trade.gov](mailto:Suzan.Barbour@trade.gov) for more information about the request.

- **UZBEKISTAN**

- The European Bank for Reconstruction and Development (EBRD) is supporting **environmental and social assessments for Khorezm Regional Roads**, a critical road network that was constructed in the 1960s and has since depreciated and is currently in poor condition due to lack of maintenance. The total estimate for the consultancy project is EUR 275,000.00. Link to the tender: <https://eu.smart.gep.com/publicrfx/ebrd?oloc=215#/> , scroll down to #006940

## **HEALTHCARE & HEALTH TECH**

- **MEXICO: ATSA Seeks Targeted Medical Devices**

- Pre-heparinized syringe for arterial gas collection = 300,000 pieces per year.



- Body cooling equipment = 20 pieces per year.
- Invasive pressure transducers = 90 thousand pieces per year.
- 3- and 4-way stopcocks = 1.5 million pieces per year.
- **PHILIPPINES: Active ingredients / raw materials**
  - Ashwaganda – raw material
  - Quercetin – raw material
  - B complex with added content formulation (Folic acid, magnesium and others) – finished product
  - Melatonin + magnesium oral supplement – finished product
  - Adult multivitamin for total wellbeing (Centrum Silver, Enervon Max, etc.) – finished product
- **ISRAEL:** Ready to use/administer premixes of IV nutrition products and compounding preparations for home care patients and hospitals.
- **SAUDI ARABIA:** U.S. suppliers of disposable respiratory and anesthesia products

Please contact [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov) and [Bernadette.Stewart@trade.gov](mailto:Bernadette.Stewart@trade.gov) for more information on trade leads.

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### **RENEWABLE ENERGY**

- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **ECUADOR:** [Green Hydrogen Project](#)
- **LITHUANIA:** [Ignalina International Decommissioning Project](#)

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### **ELECTRICITY INFRASTRUCTURE**

- **PAPUA NEW GUINEA:** [Design, Supply, Installation and Commissioning of Transmission Line and Substation Works](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)

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### **FOSSIL ENERGY**

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- [INDIA: Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- [PAKISTAN: E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- [UAE: Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- [UAE: Petrol Station Services Management](#)

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## **ENVIRONMENTAL TECHNOLOGIES**

- **KENYA: U.S. suppliers of water metering and billing technology**

A local firm is seeking U.S. suppliers of water metering and billing technology for a confirmed project managed by a municipal water authority. Funding for this has been identified. **Contact:** [Mary Masyuko](#)

- **HONG KONG: food composters able to handle food waste**

One of Hong Kong's largest property developers is seeking food composters able to handle food waste for use at shopping malls. **Contact:** [Kitty Leung](#)

- **HONG KONG: Seeking additional manufacturers of centrifugal and screw centrifugal pumps**

Local water and wastewater contractor and distributor, Enviro Process Engineering (HK) Co. Ltd. is seeking additional manufacturers of centrifugal and screw centrifugal pumps for several projects they received from the Drainage Service Department in Hong Kong. **Contact:** [Kitty Leung](#)

- **KYRGYZSTAN: Two consultancy tenders to support a water project in Kyrgyzstan.**

Financing for both contracts will be provided by the Japan-EBRD Cooperation Fund through the Nookat Water Company.

- 1) Consultant to support the implementation of a Nookat Water sub-project, by providing PIU Support and Construction supervision.
- 2) Consultant to implement the Corporate Development Program and Stakeholder Participation Program. Tender [Notice](#).

**Due Date:** August 10, 2022 **Contact:** [Janelle Weyek](#)

- **UKRAINE: Seeking a remote consultant to develop tariff guidelines for landfilling and solid waste setting**

As part of an on-going project to modernize solid waste infrastructure in the Ukrainian city of Khmelnytskyi, the EBRD is co-financing the consultant with EU NIIP. This assignment can be completed remotely.

[Announcement.](#)

**Due Date:** July 29, 2022

**Contact:** [Janelle Weyek](#)

- **UZBEKISTAN: water and wastewater infrastructure networks and pumping stations.**

Water project via a US 60 Million loan to the JSC Uzsvtaminot (Uzbekistan's Project Implementation Agency). The loan is financing Uzbekistan's Priority Investment Program which seeks 7 water and wastewater infrastructure networks and pumping stations.

Invitation for tenders [notice.](#)

Project Summary [Document.](#)

**Due Date:** August 11, 2022

**Contact:** [Janelle Weyek](#)

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## **JUNE 2022 LEADS**

### **HEALTHCARE & HEALTH TECH**

- **SAUDI ARABIA:** One of the leading private hospitals in Saudi is interested in expanding further in (a) Radiotherapy (b) Laboratories and (c) Primary Healthcare Services. through a joint venture (JV) partnership with a U.S. healthcare provider. The JV partner is expected to operate the service within the hospital.
- **ISRAEL:** A company is seeking to be a distributor for a factory that manufactures Lidocaine for dental use and has no distribution in Israel.

Please contact [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov) and [Bernadette.Stewart@trade.gov](mailto:Bernadette.Stewart@trade.gov) for more information on trade leads.

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### **ADVANCED MANUFACTURING**

- **ITALY:** [Metal-detectable silicone rubber sheets](#)

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- **DJIBOUTI:** [Electrical Construction](#)
- **TURKEY:** [Coated and Uncoated paper](#)
- **COLOMBIA:** [Supply of Ethylene Glycols](#)

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## **CLIMATE & CLEAN TECH**

- **ECUADOR:** [Transmission Line Connecting the Oil Wells to the National Grid System](#)
- **PAKISTAN:** [Fresh Water River Rehabilitation and Construction Project](#)
- **AZERBAIJAN:** [230 MW Solar Plant](#)
- **INDIA:** [80 MW Solar Plant in Gujarat](#)
- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **LITHUANIA:** [Ignalina International Decommissioning Project](#)
- **PHILIPPINES:** [Climate Change Action Program, Subprogram 1](#)

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## **DESIGN & CONSTRUCTION**

- **HONG KONG: Glass curtain wall products**
  - Henderson Land Development Co informed the U.S. Commercial Service in Hong Kong that the project will include mega glass structure, and that glass curtain wall products will be required. Henderson has expressed interest in receiving proposals from U.S. companies that can provide glass curtain wall products. The U.S. Commercial Service in Hong Kong can assist in making the appropriate introductions. For more information, please contact Kitty Leung at [Kitty.Leung@trade.gov](mailto:Kitty.Leung@trade.gov)
- **UKRAINE: Kharkiv Metro Extension Project, FBIH Roads Floods Repairs & Upgrade Project, Kryvyi Rih Trolleybus Project**
  - Kharkiv Metro Extension Project: An invitation for tenders for the Kharkiv Metro Extension Project funded via a public loan from the European Bank for Reconstruction and Development (EBRD). This announcement was issued on December 30, 2021 and all tenders are due on July 31, 2022. Invitation for tenders notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=19294672>. General procurement notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=14708243>. More information can be found by registering and accessing tender

documentation on the [EBRD ECEPP database](#), or by contacting [Jasmine.Braswell@trade.gov](mailto:Jasmine.Braswell@trade.gov)

- EBRD State Loan to Bosnia And Herzegovina for FBIH Roads Floods Repairs And Upgrade Project: An invitation for tenders for the construction and reconstruction of access and ring roads funded via a public loan from the European Bank for Reconstruction and Development (EBRD). This announcement was issued on June 17, 2022 and all tenders are due on August 5, 2022. Invitation for tenders notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=21559234>. General procurement notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=6325977>. **More information can be found by registering and accessing tender documentation on the [EBRD ECEPP database](#), or by contacting [Jasmine.Braswell@trade.gov](mailto:Jasmine.Braswell@trade.gov)**
  
- EBRD State Loan to Ukraine for Kryvyi Rih Trolleybus Project: Below are two invitations for tenders for the Kryvyi Rih Trolleybus Project funded via a public loan from the European Bank for Reconstruction and Development (EBRD). Both announcements were issued on February 14, 2022 and all tenders are due on **July 31, 2022**. The first invitation is for the supply and installation of equipment for modernization of traction substations: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=13878064> . The second invitation is for the supply and installation of washing units and related services: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=19511892> . General procurement notice: <https://ecepp.ebrd.com/delta/viewNotice.html?displayNoticeId=12636251> . More information can be found by registering and accessing tender documentation on the [EBRD ECEPP database](#), or by contacting [Jasmine.Braswell@trade.gov](mailto:Jasmine.Braswell@trade.gov)

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## MAY 2022 LEADS

### HEALTHCARE & HEALTH TECH

- **FIJI:** Triple blood bags for the Fiji Ministry of Health and Medical Services
- **EL SALVADOR:** U.S. manufacturers of private label OTC products
- **AUSTRALIA:** U.S. contract manufacturer to manufacture a range of wheelchairs, four wheeled seat walkers and forearm walkers
- **ALGERIA:** Services for a new medical center

- **EL SALVADOR:** Medicine, surgical instruments, medical equipment (ultrasound, x-rays, anesthetic machines) for animals and humans

Please contact [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov) and [Bernadette.Stewart@trade.gov](mailto:Bernadette.Stewart@trade.gov) for more information on trade leads.

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## **DESIGN & CONSTRUCTION**

- **SINGAPORE: Develop and operate an integrated tourism development**
  - The Singapore Tourism Board (STB) has launched a Request for Proposals (RFP) to **develop and operate an integrated tourism development** at Jurong Lake District. In 2019, STB announced plans for the development of a 6.8ha site next to Jurong Lake to become a key lifestyle and tourism hub, with plans to comprise of high-quality accommodation as well as a mix of attractions, retail, F&B and entertainment offerings – all with an emphasis on technology, “edutainment” and sustainability. Read more [HERE](#).
- **ECUADOR: Operation and maintenance of the San Cristóbal airport**
  - JETHANDLING is an Ecuadorian aviation company, specialized in providing ground handling services to private, corporate, charters, cargo, and air ambulances. They are looking for a partner to pursue an investment opportunity in the "Project for the delegation to the Private Sector of the **Operation and Maintenance of the San Cristóbal Airport - SCY**. Attached is a [presentation with more information](#).
- **JAMAICA: Seeking US building construction and civil engineering firm participation**
  - Invitation of bids has been extended for the construction of New Houses of Parliament at National Heroes Park in Kingston, Jamaica. The Jamaican Urban Development Corporation is seeking US building construction, and civil engineering firm participation in this project which is funded by the government of Jamaica. The deadline has been extended to June 28, 2022. Please contact [Danielle Barnes](mailto:barnesde@state.gov) at [barnesde@state.gov](mailto:barnesde@state.gov) for more information. You may view the tender by clicking [here](#) and entering "parliament" in the title section of the search bar.
- **PAPAU NEW GUINEA: Construction of a health center**
  - Invitation for bids is open for interested bidders from eligible source countries of the Asian Development Bank (ADB) for the **construction of a Health Center** in the Central Province of Papua New Guinea (PNG). The government of PNG has received financing from the ADB and the Department of Foreign Affairs and

Trade of Australian Government towards the cost of Health Services Sector Development Project which includes the construction of Agevairu Health Center in PNG. Please contact [melisha.imar@trade.gov](mailto:melisha.imar@trade.gov) for more information.

- **BAHAMAS: To design, build, finance, operate, maintain, and develop the Grand Bahama International Airport**
  - Grand Bahama International Airport Public Private Partnership Initiative - Release Date: 28 March 2022. The government of The Bahamas is seeking experienced and qualified private sector partners to **design, build, finance, operate, maintain, and develop the Grand Bahama International Airport** to upgrade/replace facilities, generate traffic to grow revenue, and further enhance the quality of service at the airport site. Under this PPP Program, the airport's facilities are not being sold; the government and communities of The Bahamas will retain ownership of the airport. Documents accessible at <https://www.doabahamas.com/p3-project>. Prospective Respondents can contact [p3airports@bahamas.com](mailto:p3airports@bahamas.com) for further clarification or email Sandiria D. Hall at U.S. Embassy Nassau with questions [HallSD2@state.gov](mailto:HallSD2@state.gov)
- **MONTENEGRO: To Rehabilitate and reconstruct national main roads**
  - [General procurement notice](#) from the European Bank for Reconstruction and Development (EBRD) to rehabilitate and reconstruct national main roads (52km) in Montenegro. This project is financed via a EUR 66 million state loan from EBRD. See [Project Summary Document](#).

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## **ENVIRONMENTAL TECHNOLOGIES**

- **BRAZIL: Automated sorting equipment for electronic waste**
  - Seeking U.S. companies that are specialized or have developed automated sorting equipment for electronic waste. Currently, electronic waste is being processed manually. Contact: [Thales Demarchi](#)
- **BRAZIL: Seeking U.S. suppliers of storm water screens and coarse screen**
  - Aegea, the largest water/wastewater private operator in Brazil, seeking U.S. suppliers of storm water screens (for sewer overflows) and coarse screen for trash, to update and improve Rio de Janeiro's combined sewer systems. Preferably self-cleaning. Contact: [Thales Demarchi](#)
- **KAZAKHSTAN: Seeking water filters that can withstand 100C**
  - SGP provides services to major Oil & Gas Operators. Seeking water filters that can withstand 100C. Would like to buy components and assemble in Uralsk as the customer requires a ST KZ certificate, therefore assembly in Kazakhstan is necessary. Contact: [Alem Abubakirova](#)

- **KAZAKHSTAN: Installation of hydraulic modeling, implementation of water networks efficiency, and development planning**
  - [RFP](#) from EBRD to install hydraulic modeling, implementation of water networks efficiency, and development planning. This project is financed via a EUR 3.5 million loan from EBRD. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **KOSOVO: Developing a wastewater treatment plant in South Mitrovica**
  - General procurement [notice](#) to develop a wastewater treatment plant in South Mitrovica. Project requires replacement of urban sewers and interceptors, and over 50.2 km of interceptors will be under construction along three rivers to stop the spill of wastewater. EBRD is funding this project via a EUR 15.6 million state loan. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **KYRGYZ REPUBLIC: Improve and modernize water-services**
  - \$100-million public project to improve and modernize water-services. Building on past World Bank governance programs in Kyrgyz Republic, the [Climate Resilient Water Services Project](#) aims to increase access to climate-resilient water services in selected river basins, and strengthen institutional capacities for climate-resilient water management at the local and national levels. Contact: [Olga Vashchenko](#)
- **MOLDOVA: Waste collection and a waste transfer vehicle fleet in Chisinau**
  - Open [tender](#) for waste collection and a waste transfer vehicle fleet in Chisinau. Project is financed via a state loan of EUR 9 million from EBRD. This tender is a part of a solid waste management program to improve the environment in Chisinau. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **NIGERIA: Water Supply and Sanitation Infrastructure**
  - Water Sector [Opportunities](#) via a \$124.2 Million AfDB Loan. The bidding documents for the goods and services are expected in June 2022. The project consists of the following components implemented at the Federal and State level: a) Water Supply and Sanitation Infrastructure, b) Institutional Support and Capacity Building, and c) Project Management. Contact: [Benedicta Nkwoh](#)
- **TUVALU: Improve and modernize the climate resilience and safety of the maritime sector**
  - The World Bank has approved a \$46.5-million public project to improve and modernize the climate resilience and safety of the maritime sector. Building on past World Bank governance programs in Tuvalu, [Maritime Investment in Climate Resilient Operations Project](#) aims to improve the climate resilience and safety of maritime sector, as well as related emergency response capabilities. Contact: [Olga Vashchenko](#)



- **UZBEKISTAN: Rehabilitate modular pumping stations and construction supervision consultant services**
  - General procurement [notice](#) to rehabilitate modular pumping stations in the Fergana, Andijan and Namangan regions. Construction supervision consultant services are also required. Project is financed via a \$200 million loan from EBRD. [Project Summary Document](#) Contact: [Janelle Weyek](#)

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## **RENEWABLE ENERGY**

- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **ECUADOR:** [Green Hydrogen Project](#)
- **LITHUANIA:** [Ignalina International Decommissioning Project](#)

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## **FOSSIL ENERGY**

- **BRAZIL:** [Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- **ECUADOR:** [Private Maritime Fuels](#)
- **ECUADOR:** [Unconventional Renewable Energy Block](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **NIGERIA:** [Man Lift Equipment, Blasting and Painting Equipment](#)
- **NIGERIA:** [Floating LNG and LNG Carriers](#)
- **NIGERIA:** [Proposed 60KBPD Refinery - Free Trade Zone, Rivers State, Nigeria](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- **UAE:** [Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- **UAE:** [Petrol Station Services Management](#)