



WORLD TRADE CENTER[®] DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

August 2020 Leads

BRAZIL: Low energy consumption sludge dryers, MBBR or Biofilm, and Disc filters

A Brazilian engineering and sanitation company has won a concession in Sao Paulo to build and operate two sewage treatment plants and is currently seeking U.S. suppliers for the following equipment: Low energy consumption sludge dryers, MBBR or Biofilm, and Disc filters that reduce the size of densifiers.

Contact: Teresa Wagner at teresa.wagner@trade.gov

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SERBIA: Domestic glass recycling and glass bottle production project

The Serbian Chamber of Commerce is seeking to begin a domestic glass recycling and glass bottle production project. There are opportunities for equipment suppliers, operators, and an EPC for facility construction, with industrial and government support. EXIM Bank and the DFC are also supporting projects in the country.

Contact: Suzanne Platt at Suzanne.Platt@trade.gov.

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TURKEY: Water treatment, odor management, industrial biocleaning, and reducing sludge production in water treatment plants

Envirotek, an environmental products distributor company, is seeking to represent U.S. companies with the following technologies: Environmentally friendly and non-toxic water treatment, odor management, industrial biocleaning, and reducing sludge production in water treatment plants.

Contact: Yaprak Cakilcioglu at Yaprak.Cakilcioglu@trade.gov.

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ISRAEL: PPP Tender

The Government of Israel recently published a Pre-Qualification announcement regarding a PPP tender for the design, financing, construction, operation and maintenance of a biological treatment plant for contaminated groundwater. The estimated value of this project is \$150-160 million. For additional information: see the official announcement,

Deadline: Deadline for PQ submissions - September 3, 2020.

Contact: Naama.Altman@trade.gov.

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SINGAPORE: Call for Proposals

Temasek Foundation published the Ecosperity Innovations Call for Proposals to fund and support ideas and innovations for actual application through commercialization and enterprise, to bring about impactful improvements to the livability of the Singapore community and beyond.

Deadline: September 30, 2020

Contact: Sherry Ng at Sherry.Ng@trade.gov.

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Coal

- **INDIA:** [Central Coalfields Limited Seeks Development and Operationalization of Kotre Basantpur Pachmo OCP for 25 Years in MDO Mode](#)

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Electricity Infrastructure

- **ETHIOPIA:** [Ethiopia Electric Utility \(EEU\) Procurement of Design, Manufacturing, Supply, Installation, and Commissioning of Advanced Metering Infrastructure \(GPRS Meters and Associated Facilities\) System](#)
- **MOZAMBIQUE/MALAWI:** [Design, Supply, Installation, Commissioning & Handing Over of a new 400 kV Overhead Transmission Line](#)

- **MOZAMBIQUE/MALAWI:** [Design, Supply & Installation, Commission and Handover of Multiple Substations](#)
- **NIGERIA:** [Engineering Supervision and Site Management for the Rehabilitation of Transmission SCADA System](#)
- **THAILAND:** [Electricity Generating Authority of Thailand \(EGAT\) : Invitation to Bid - Supply of Current Transformer and Coupling Capacity Voltage Transformer](#)

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Oil and Gas

- **BRAZIL:** [Construction of Natural Gas Processing Unit and Two Gas Treatment Units Project](#)
- **BULGARIA:** [Bulgaria is Looking for Spot Purchases of American LNG](#)
- **NIGERIA:** [U.S. Partners Sought to Participate in Ongoing Marginal Fields Bid Round](#)

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Renewable Energy

- **LITHUANIA:** [Energy Efficiency Project EUR 135 Million Pre-tender](#)
- **SOUTH AFRICA:** [Sasol Invites Bidders for the Development of TWO 10 MW Solar Photovoltaic \(PV\) Facilities at its South Africa Operations](#)