WORLD TRADE CENTER® DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

June 2019 Leads

BARBADOS: Airport Airfield and Groundside Pavement Improvement and Rehabilitation Works – Barbados

OVERVIEW – Grantley Adams International Airport (GAIA Inc., http://www.gaia.bb), a state-owned enterprise, is seeking bids from qualified companies to undertake repaving and other improvements to the airside and landside areas of Grantley Adams International Airport (GAIA), Barbados' only international airport.

OBJECTIVE – The government of Barbados, through GAIA Inc., has secured approximately $40 million in financing from the Caribbean Development Bank (CDB) for repaving and upgrades to the main airside and landside areas of its international airport, a crucial gateway for the country's tourism industry and a hub for regional air services. Over 2 million passengers transited GAIA in 2018.

GOALS – GAIA's current terminal opened in 1979. GAIA Inc. is undertaking upgrades and repairs to the facility to support anticipated growth in air and cargo traffic and to modernize the facilities in accordance with international standards. In 2020, the government of Barbados plans to privatize GAIA, likely by selecting a concessionaire through a competitive process. The future private operator of GAIA will be expected to undertake additional upgrades, including adding a second floor to the terminal building, installing air bridges, and upgrading the baggage handling system.

For additional information, including full scope of work, please contact Andrew.Billard@trade.gov

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INDIA: Development of the Jewar Greenfield International Airport Project

The **Noida International Airport Limited** (NIAL) invited **global bids** from **players** for **development** of the **Jewar Greenfield International Airport Project** in Uttar Pradesh on a **public-private-partnership basis** on **May 30, 2019**. The last date for submission of bids is October 30, 2019. Thereafter, the financial bids are expected to be opened on November 29, 2019. The concession period for the airport is 40 years, which is extendable by another 30 years. With respect to the selection criteria, bidders are expected to have a minimum net worth of Rs 12.50 billion with prior experience in executing infrastructure projects in aviation, real estate and other sectors. The airport will be awarded on the basis of higher per passenger fee that will be offered to NIAL. It will be developed in four phases at an investment of Rs 157.54 billion. In Phase I, runway, parallel taxiway, parking bays for 25 aircraft, an air traffic control (ATC) building, and a cargo terminal building, among other works will be taken up. Once work on Phase I commences in 2020, it is expected to be completed by 2023. Thereafter, work on all the four phases is likely to complete by 2040 post which the airport will have two runways, two terminal buildings, parking bays for 102 aircraft with the capacity to handle 70 million passengers per annum

https://www.globaltenders.com/free-global-tenders/027167-development-greenfield-noida-international-airport-tender-notice-jewar-india.pdf

CS Contact: Nisha Wadhawan; nisha.wadhawan@trade.gov

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GHANA Grid Company - Supply of Ground/Station Service Transformers and Metallic Aerial Self-supporting Optical Fiber Cable and Accessories

The Ghana Grid Company Limited invites sealed tenders for the supply of goods per the details attached. Deadline: July 10. For more information, contact Rita Adubra-Asante.

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URUGUAY: U.S. Lithium-ion Battery Energy Storage System

The U.S. Embassy in Montevideo, Uruguay received an inquiry from a firm that is interested establishing contact with U.S. lithium-ion battery energy storage system vendors to supply systems to the commercial & industrial (C&I) and residential energy storage to the Uruguayan market. For the specs and more information, contact Victoria Gunderson.

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IRAQ: Call for Expression of Interest (EOI) for Solar Energy Independent Power Producer Projects

The Ministry of Electricity is pleased to invite local, regional and international Independent Power Producers ("IPP") to submit Expressions of Interest ("EOI") to embark into a proposed reverse auctioning round for seven (7) greenfield solar PV IPP projects (each a "Project") with a potential combined capacity of 755 MWp. EOI Deadline: June 30, 2019. For more information, click here or contact Fred Aziz, U.S. Embassy Jordan.

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Millennium Development Authority (MiDA) Ghana Compacts

- 4 Primary Substations Interconnecting Circuits (Phase 1) June 2019
- Bulk Supply Point at Kasoa June 2019
- 3 Primary Substations (Phase 2) September 2019
- 3 Primary Substations Interconnecting Circuits (Phase 2) October 2019
- ERP Implementation June 2019

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HEALTHCARE Leads: International firms that are actively looking to purchase U.S. medical devices and equipment. Qualified sale(s) leads are presented below:

QATAR: A privately owned company in Doha is interested in connecting with U.S. manufacturers of disposable surgery, gynecology, and urology items.

Contact your local specialist for more information.