



WORLD TRADE CENTER®
DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

MARCH 2019 Leads

COLOMBIA: Environmental and Social Impact Assessment for the Touchstone Gold "El Pescado" Project

Overseas Private Investment Corporation (OPIC), the U.S. Government's development finance institution, has a new major project under consideration for OPIC insurance, finance, or investment by OPIC-supported funds for which an Environmental Impact Assessment (EIA) or Audit will be required.

OPIC seeks to facilitate communication with interested and affected parties of non-business-confidential information regarding the environmental impacts of major projects under its consideration.

Further information: Environmental and Social Impact Assessment for the [Touchstone Gold "El Pescado" Project](#)

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GHANA: Chase Petroleum Wants to Engage with US Partners of Refined Petroleum Products

Chase Petroleum wants to engage partners (suppliers, refineries or brokers) of refined petroleum products from the United States who have the capacity to deliver products (Gasoline and Gasoil, but not limited to these) to meet the Ghanaian market specifications. Chase Petroleum has the capacity to procure 40,000MT or more of combined products (gasoil and gasoline) on monthly basis at competitive prices. As part of the Chase Holding (CH) Group of companies, the Group has the largest and most efficient privately-owned tank farm with a 120,000 cubic meters capacity: Gasoil – 70,000 cubic meters. Gasoline – 50,000 cubic meters. Chase Petroleum Ghana Limited also wants to engage a financing partner (Bank, investment house, etc.) to finance the transactions between the US supply partner and Chase. This will be in the form of structured trade finance, Letter of Credit facility among other options.

Company Profile [HERE](#).

For more information, contact Hannah.Kamenetsky@trade.gov, Senior Commercial Officer, U.S. Embassy Ghana.

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MAURITIUS: Design, Manufacture, Supply, Installation, Testing and Commissioning of 14MW Battery Energy Storage Systems for the Republic of Mauritius (Central Electricity Board)

[Bid Documents Invitation for Bid](#)

Bid deadline: April, 09 2019 at 13.30 hrs local time (Refer to Addendum 2 for notice of extension of the deadline). Please [CLICK HERE](#) for an addendum/corrigendum/clarifications.

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MAURITIUS: Design, Manufacture, Supply, Installation, Testing and Commissioning of 1.5MW Battery Energy Storage Systems for Rodrigues Island (Central Electricity Board)

[Bid Documents Invitation to Bid](#)

Bid deadline: April, 10 2019 at 13.30 hrs local time

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CAMBODIA: Development of a 60 MW Solar Plant Project in Kampong Chhnang Province

[Invitation for Bid](#)

Deadline: May 17, 2019. For more information, contact Suttharud.Liangwonnarn@trade.gov

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CHINA: Import LNG by ISO Containers

[Information on Trade Lead](#) | [CERG Company Profile](#)

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EL SALVADOR

Opportunity: MCC funded \$9.4 million opportunity for U.S. companies to support the development of irrigation systems in El Salvador, in the municipality of El Paisnal, San

Salvador. The buyer is Fomilenio II (MCA-El Salvador)

Additional details:

https://www.dgmarket.com/tender/26691036?utm_source=alert&utm_medium=email

Contact: Maria.Rivera@trade.gov

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HEALTHCARE Leads: International firms that are actively looking to purchase U.S. medical devices and equipment. Qualified sales leads are presented below:

1. **BRAZIL:** In search of suppliers for medicines for rare diseases.
2. **CROATIA:** U.S. manufacturers of Botulinum toxin type A, and brain stent - coil retriever - Carotid artery stenosis.
3. **ETHIOPIA:** Seeking supplier(s) of over 240 pharmaceuticals.
4. **IRELAND:** Seeking manufacturer/supplier of patient lifters, gag covers, tympanostomy tubes, and suction fine ends.

Contact your [local specialist](#) for more information.

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Bank of Mauritius IT Transformation Project Phase I

Background: The Bank of Mauritius (“Bank”) issued a request for an Expression of Interest (EOI) from parties interested in assisting the institution with Phase I of an IT system transformation. Requested services include, but are not limited to, supply, setup, configuration, installation and commissioning of all required hardware, software, network devices and other required components for an end to end solution at three of the Bank’s locations.

Firms that submit an Expression of Interest (EOI) by mail will be shortlisted based on whether they satisfy the eligibility criteria laid out by the Bank in the attached document. The Bank will send the Request for Proposals together with the detailed workflow of its core banking software to the shortlisted firms only. Prospective bidders will have one or two months to respond to the bid.

Link for more information: <https://ustda.gov/sites/default/files/Bank%20of%20Mauritius%20-%20IT%20Transformation%20Project%20Phase%20I%20EOI.pdf>

Proposal Deadline: March 29, 2019, 16:00 (Mauritius Time)

Point of Contact:

The Chairperson – Tender Committee

802 N. West Street • Wilmington, DE 19801
Phone 302-656-7905 • Fax: 302-428-0511 • www.wtcd.com

Bank of Mauritius

Sir William Newton Street

Port Louis 11328

Mauritius

Email: tender.committee@bom.mu