



These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at [cstone@wtcde.com](mailto:cstone@wtcde.com).

## **MAY 2022 LEADS**

### **HEALTHCARE & HEALTH TECH**

- **FIJI:** Triple blood bags for the Fiji Ministry of Health and Medical Services
- **EL SALVADOR:** U.S. manufacturers of private label OTC products
- **AUSTRALIA:** U.S. contract manufacturer to manufacture a range of wheelchairs, four wheeled seat walkers and forearm walkers
- **ALGERIA:** Services for a new medical center
- **EL SALVADOR:** Medicine, surgical instruments, medical equipment (ultrasound, x-rays, anesthetic machines) for animals and humans

Please contact [Tony.Michalski@trade.gov](mailto:Tony.Michalski@trade.gov) and [Bernadette.Stewart@trade.gov](mailto:Bernadette.Stewart@trade.gov) for more information on trade leads.

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### **DESIGN & CONSTRUCTION**

- **SINGAPORE: Develop and operate an integrated tourism development**
  - The Singapore Tourism Board (STB) has launched a Request for Proposals (RFP) to develop and operate an integrated tourism development at Jurong Lake District. In 2019, STB announced plans for the development of a 6.8ha site next to Jurong Lake to become a key lifestyle and tourism hub, with plans to comprise of high-quality accommodation as well as a mix of attractions, retail, F&B and entertainment offerings – all with an emphasis on technology, “edutainment” and sustainability. Read more [HERE](#).
- **ECUADOR: Operation and maintenance of the San Cristóbal airport**
  - JETHANDLING is an Ecuadorian aviation company, specialized in providing ground handling services to private, corporate, charters, cargo, and air ambulances. They are looking for a partner to pursue an investment opportunity in the "Project for the delegation to the Private Sector of the Operation and Maintenance of the San Cristóbal Airport -SCY. Attached is a [presentation with more information](#).

- **JAMAICA: Seeking US building construction and civil engineering firm participation**
  - Invitation of bids has been extended for the construction of New Houses of Parliament at National Heroes Park in Kingston, Jamaica. The Jamaican Urban Development Corporation is seeking US building construction, and civil engineering firm participation in this project which is funded by the government of Jamaica. The deadline has been extended to June 28, 2022. Please contact [Danielle Barnes](mailto:barnesde@state.gov) at [barnesde@state.gov](mailto:barnesde@state.gov) for more information. You may view the tender by clicking [here](#) and entering "parliament" in the title section of the search bar.
  
- **PAPAU NEW GUINEA: Construction of a health center**
  - Invitation for bids is open for interested bidders from eligible source countries of the Asian Development Bank (ADB) for the construction of a Health Center in the Central Province of Papua New Guinea (PNG). The government of PNG has received financing from the ADB and the Department of Foreign Affairs and Trade of Australian Government towards the cost of Health Services Sector Development Project which includes the construction of Agevairu Health Center in PNG. Please contact [melisha.imar@trade.gov](mailto:melisha.imar@trade.gov) for more information.
  
- **BAHAMAS: To design, build, finance, operate, maintain, and develop the Grand Bahama International Airport**
  - Grand Bahama International Airport Public Private Partnership Initiative - Release Date: 28 March 2022. The government of The Bahamas is seeking experienced and qualified private sector partners to design, build, finance, operate, maintain, and develop the Grand Bahama International Airport to upgrade/replace facilities, generate traffic to grow revenue, and further enhance the quality of service at the airport site. Under this PPP Program, the airport's facilities are not being sold; the government and communities of The Bahamas will retain ownership of the airport. Documents accessible at <https://www.doabahamas.com/p3-project>. Prospective Respondents can contact [p3airports@bahamas.com](mailto:p3airports@bahamas.com) for further clarification or email Sandiria D. Hall at U.S. Embassy Nassau with questions [HallSD2@state.gov](mailto:HallSD2@state.gov)
  
- **MONTENEGRO: To Rehabilitate and reconstruct national main roads**
  - [General procurement notice](#) from the European Bank for Reconstruction and Development (EBRD) to rehabilitate and reconstruct national main roads (52km) in Montenegro. This project is financed via a EUR 66 million state loan from EBRD. See [Project Summary Document](#).

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## ENVIRONMENTAL TECHNOLOGIES

- **BRAZIL: Automated sorting equipment for electronic waste**
  - Seeking U.S. companies that are specialized or have developed automated sorting equipment for electronic waste. Currently, electronic waste is being processed manually. Contact: [Thales Demarchi](#)

- **BRAZIL: Seeking U.S. suppliers of storm water screens and coarse screen**
  - Aegea, the largest water/wastewater private operator in Brazil, seeking U.S. suppliers of storm water screens (for sewer overflows) and coarse screen for trash, to update and improve Rio de Janeiro's combined sewer systems. Preferably self-cleaning. Contact: [Thales Demarchi](#)
- **KAZAKHSTAN: Seeking water filters that can withstand 100C**
  - SGP provides services to major Oil & Gas Operators. Seeking water filters that can withstand 100C. Would like to buy components and assemble in Uralsk as the customer requires a ST KZ certificate, therefore assembly in Kazakhstan is necessary. Contact: [Alem Abubakirova](#)
- **KAZAKHSTAN: Installation of hydraulic modeling, implementation of water networks efficiency, and development planning**
  - [RFP](#) from EBRD to install hydraulic modeling, implementation of water networks efficiency, and development planning. This project is financed via a EUR 3.5 million loan from EBRD. [Project Summary Document](#)  
Contact: [Janelle Weyek](#)
- **KOSOVO: Developing a wastewater treatment plant in South Mitrovica**
  - General procurement [notice](#) to develop a wastewater treatment plant in South Mitrovica. Project requires replacement of urban sewers and interceptors, and over 50.2 km of interceptors will be under construction along three rivers to stop the spill of wastewater. EBRD is funding this project via a EUR 15.6 million state loan. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **KYRGYZ REPUBLIC: Improve and modernize water-services**
  - \$100-million public project to improve and modernize water-services. Building on past World Bank governance programs in Kyrgyz Republic, the [Climate Resilient Water Services Project](#) aims to increase access to climate-resilient water services in selected river basins, and strengthen institutional capacities for climate-resilient water management at the local and national levels.  
Contact: [Olga Vashchenko](#)
- **MOLDOVA: Waste collection and a waste transfer vehicle fleet in Chisinau**
  - Open [tender](#) for waste collection and a waste transfer vehicle fleet in Chisinau. Project is financed via a state loan of EUR 9 million from EBRD. This tender is a part of a solid waste management program to improve the environment in Chisinau. [Project Summary Document](#) Contact: [Janelle Weyek](#)
- **NIGERIA: Water Supply and Sanitation Infrastructure**
  - Water Sector [Opportunities](#) via a \$124.2 Million AfDB Loan. The bidding documents for the goods and services are expected in June 2022. The project consists of the following components implemented at the Federal and State level: a) Water Supply and Sanitation Infrastructure, b) Institutional Support and Capacity Building, and c) Project Management. Contact: [Benedicta Nkwoh](#)

- **TUVALU: Improve and modernize the climate resilience and safety of the maritime sector**
  - The World Bank has approved a \$46.5-million public project to improve and modernize the climate resilience and safety of the maritime sector. Building on past World Bank governance programs in Tuvalu, [Maritime Investment in Climate Resilient Operations Project](#) aims to improve the climate resilience and safety of maritime sector, as well as related emergency response capabilities. Contact: [Olga Vashchenko](#)
- **UZBEKISTAN: Rehabilitate modular pumping stations and construction supervision consultant services**
  - General procurement [notice](#) to rehabilitate modular pumping stations in the Fergana, Andijan and Namangan regions. Construction supervision consultant services are also required. Project is financed via a \$200 million loan from EBRD. [Project Summary Document](#) Contact: [Janelle Weyek](#)

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## **RENEWABLE ENERGY**

- **AZERBAIJAN:** [100 MW Wind Power Plant](#)
- **COLOMBIA:** [Ecopetrol Blue and Green Hydrogen Projects](#)
- **ECUADOR:** [Green Hydrogen Project](#)
- **LITHUANIA:** [Ignalina International Decommissioning Project](#)

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## **FOSSIL ENERGY**

- **BRAZIL:** [Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- **ECUADOR:** [Private Maritime Fuels](#)
- **ECUADOR:** [Unconventional Renewable Energy Block](#)
- **INDIA:** [Technical/Business Collaboration for Manufacturing of Pressure Vessels, Heat Exchanger, Coke Drums](#)
- **NIGERIA:** [Man Lift Equipment, Blasting and Painting Equipment](#)
- **NIGERIA:** [Floating LNG and LNG Carriers](#)
- **NIGERIA:** [Proposed 60KBPD Refinery - Free Trade Zone, Rivers State, Nigeria](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- **UAE:** [Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- **UAE:** [Petrol Station Services Management](#)