



These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

OCTOBER 2021 LEADS

Automotive

- **MEXICO:** [Automotive Tube and Bracket Materials](#)
- **PHILIPPINES:** [Ball Valves for LPG and LNG](#)
- **TAIWAN:** [Electrical Actuators for Distribution](#)

Chemical

- **COLOMBIA:** [Supply of Ethylene Glycols](#)

Healthcare

- **COSTA RICA:** suppliers of powdered plants, powdered fruits, nutraceutical products, hard capsules, packaging, vitamins, minerals, labels and any other ingredient for the production and assembly of supplements or nutraceuticals
- **EL SALVADOR:** cotton and gauze products
- **INDIA:** oxygen concentrators, ice-lined refrigerators for vaccines, ultra-low temperature freezer, 6-Ply Special Masks, Covid-19 Self-Test Kits, airbars for sterilizing rooms and cabins, PAPRs for frontline workers, Virus Guard, Breathonix diagnostic machines, dental Implants
- **MEXICO:** Upcoming UNOPS Tender: The United Nations Office for Project Services (UNOPS) signed an agreement with the Mexican Institute of Health for Wellbeing (INSABI) for the procurement of medicines and medical aid supplies for 2021-2024.
- **SAUDI ARABIA:** AI for early detection and monitoring of chronic diseases
- **SLOVAKIA:** PPE category hearing protectors, protective drapes and respirators, protective masks, goggles, protective shields and helmets, etc.
- **VIETNAM:** High-function ventilators, non-invasive ventilators, medical mobile ventilators with air compressors, ECMO systems, mobile X-ray scanners, oxygen and blood measure Monitor (able to measure electrolytes, lactat, hematocrit), patient multi-parameter patients (≥ 5 index) and (≥ 2 index (SpO2 and pulse), electric Syringe pumps, infusion machines, CRRT system, air purifiers and sanitizers, color Doppler ultrasound machines with ≥ 3 universal transducer connectors, oxygen system (can be replaced by oxygen cylinder or liquid oxygen), laboratory system
- **THAILAND:** Cosmetic surgery clinic in Bangkok, is looking for a medical tattoo machine and stretchmark tattoo machine.

Please contact: Tony.Michalski@trade.gov and Bernadette.Stewart@trade.gov for more information on these healthcare leads.