



WORLD TRADE CENTER® DELAWARE

These pages contain brief information on opportunities that could offer exciting possibilities for U.S. companies in a variety of industry sectors.

Further information on these partnership opportunities can be obtained by contacting Carla Stone at (302) 656-7905, or by email at cstone@wtcde.com.

SEPTEMBER 2021 LEADS

Machinery

- **AUSTRALIA:** [Machinery designed to produce Neoprene \(a synthetic rubber\) sheets.](#)
- **MEXICO:** [3D Printers for Automotive Parts](#)
- **MOZAMBIQUE:** [Metal Fabricating Equipment](#)

Plastics

- **ITALY:** [Metal-detectable silicone rubber sheets](#)
- **MEXICO:** [Medical Grade Polypropylene Pellets](#)

Other

- **INDIA:** [300 MT of Steel Mill Kraft \(Dry\) Wastepaper \(monthly\) from U.S. steel mills](#)
- **INDONESIA:** [U.S. Consultant for Gantry Crane Manufacturing](#)
- **FRANCE:** [Railcar Component Materials](#)

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Renewable Energy

- **ECUADOR:** [Renewable Energy Block](#)
- **ECUADOR:** [Upcoming Tender for a 200 MW Block of Non-conventional Renewable Generation](#)
- **TRINIDAD & TOBAGO:** [Design, supply, installation, & commissioning of solar photovoltaic generation system at the Piarco International Airport](#)

Electricity Infrastructure

- **ISRAEL:** [Distribution Network Cast Resin Power Transformers](#)

Fossil Energy

- **UAE:** [Inspection/Scanning Distillation Towers Using Gamma-Rays on Refineries](#)
- **UAE:** [Petrol Station Services Management](#)
- **PAKISTAN:** [E&P Opportunity: Magnetic/Gravity Data Acquisition, Processing and Interpretation; 2D & 3D niche Seismic Data Acquisition and Processing Services; Niche Drilling Svcs.](#)
- **BRAZIL:** [Petrobras' Divestment Program – onshore, offshore, and downstream assets](#)
- **BRAZIL:** [Oil Exploration Open Acreage Opportunities](#)

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ANGOLA: Port of Lobito

The second largest port in Angola, Lobito Port, is open for International Public Tender for the Management and Operation. This port is interconnected to the Benguela railway network with plans to eventually extend into neighboring countries of Zambia and the Democratic Republic of Congo. It has also recently benefitted from Chinese-funded construction, renovation and installation of heavy equipment.

Deadline: September 30, 2021 5:00 pm (Angola time)

For more information: [Manuel Cafala, CS Luanda](#)

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HONG KONG: Twenty-two Passenger Ferries

Sun Ferry Services Company Limited ("Sun Ferry") and Hong Kong & Kowloon Ferry Limited ("HKK") invite Tenders for the design and construction of twenty-two (22) passenger ferries with carrying capacities between 300 and 1000 passengers for the operations of the six major outlying islands ferry routes in Hong Kong.

Deadline: December 30, 2021 12:00 noon (Hong Kong Time)

For more information: Jeff.Fong@trade.gov

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TRINIDAD & TOBAGO: Potential Partnership Project for Port Authority of Trinidad and Tobago

The Port Authority of Trinidad & Tobago (PATT), invites investors with experience in port investments, development and operations, shipping, logistics and cruise operations to propose business ideas that will support participation in a PPP Landlord model project with the PATT, in any or all of the following areas:

- The Cargo operations at Port of Port Of Spain
- The Cargo and Cruise operations at the POSCA
- Regional Cargo activities at CARICOM wharves
- Cruise shipping operations at PATT 2021

For more information: [Marissa Nicholas](#), US Embassy Port Spain, T&T

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BRAZIL: A Brazilian financial institution is seeking U.S. solid waste processing equipment on behalf of a client.

The list of equipment requested:

- 03 (three) units of an Fertilizer Granulator Organic Waste Shredding Machine, with capacity to process 5 to 50 tons/hour.
- 01 unit of a Waste Sorting Machine to separate plastic bottles from metal residues and other materials. Production capacity of 5 to 60 tons/hour.

- 01 unit of a Medical Waste Incinerator with a processing capacity of 99%.
- 01 unit of a Solid Waste Incinerator with processing capacity of 99%.
- 01 Waste-to-Energy System with gas output of 1500 cubic meters per hour. Material feeding consumption: 750kg per hour. Voltage: 380-420V, 50-60Hz (tailored). Energy production: 500KW-1MW. Caloric gas value: 1000-1200kcal / cubic meter. Gasification efficiency: >75%. Output: 380V.

Note: the bank will purchase the equipment in the United States

Contact: [Thales Demarchi](#)

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EGYPT: The Sovereign Fund of Egypt (SFE) is seeking private-sector partners to build and run 17 new desalination plants at an aggregate cost of about USD 2.5 bn.

Plants will produce a combined 2.8 mn cubic meters of water per day by 2025 — part of a plan to add capacity of 6.4 mn cubic meters a day by 2050. EBRD and the IFC will give technical support and advise on the bidding.

Contact: [Khaled Elzoughbi](#)

EGYPT: Seeking U.S. Design, Supply, Installation and Startup of a mechanical line for municipal solid waste sorting, recycling and compost treatment.

For technical specifications, please reach out.

Contact: [Khaled Elzoughbi](#)

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ISRAEL: Waste-to-Fuel facility

Ralco Group is developing the first Waste-to-Fuel facility in Israel, that will convert post sorted Municipal Solid Waste into clean fuels (hydrogen, clean diesel, SAF, etc.) employing clean gasification technology. The project is at advanced development stage, having obtained relevant government approvals, secured the project site, and signed preliminary feedstock and off-taker agreements.

Seeking: (1) U.S. gasifier technology providers / GTL / Fisher Tropsch providers, preferably with SAF expertise; (2) U.S. Design, Engineering, or EPC companies with Waste-to-Fuel experience.

Deadline: November 2021

Contact: [Naama Altman](#)